



CCI for Munich and Upper Bavaria

Network & Cooperation

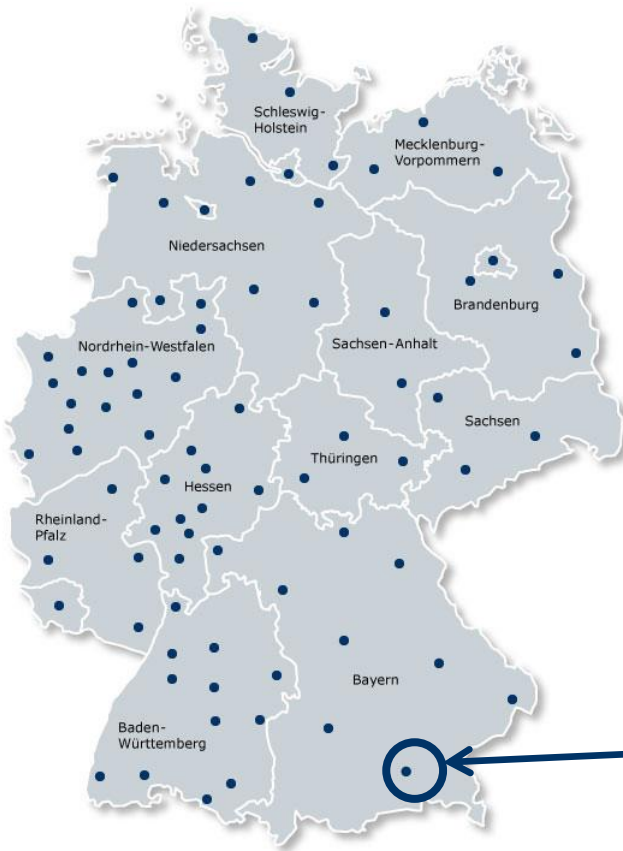


Agenda

- I. Overview: Chamber of Commerce and Industry for Munich and Upper Bavaria
- II. International Business & Network

I. Overview: CCI for Munich and Upper Bavaria

Our location in Germany



- 79 Chambers of Commerce and Industry in Germany.
- Umbrella organization:
 - DIHK (Association of German Chambers of Commerce and Industry) in Berlin
 - BIHK (Association of all 9 Bavarian Chambers of Commerce and Industry)

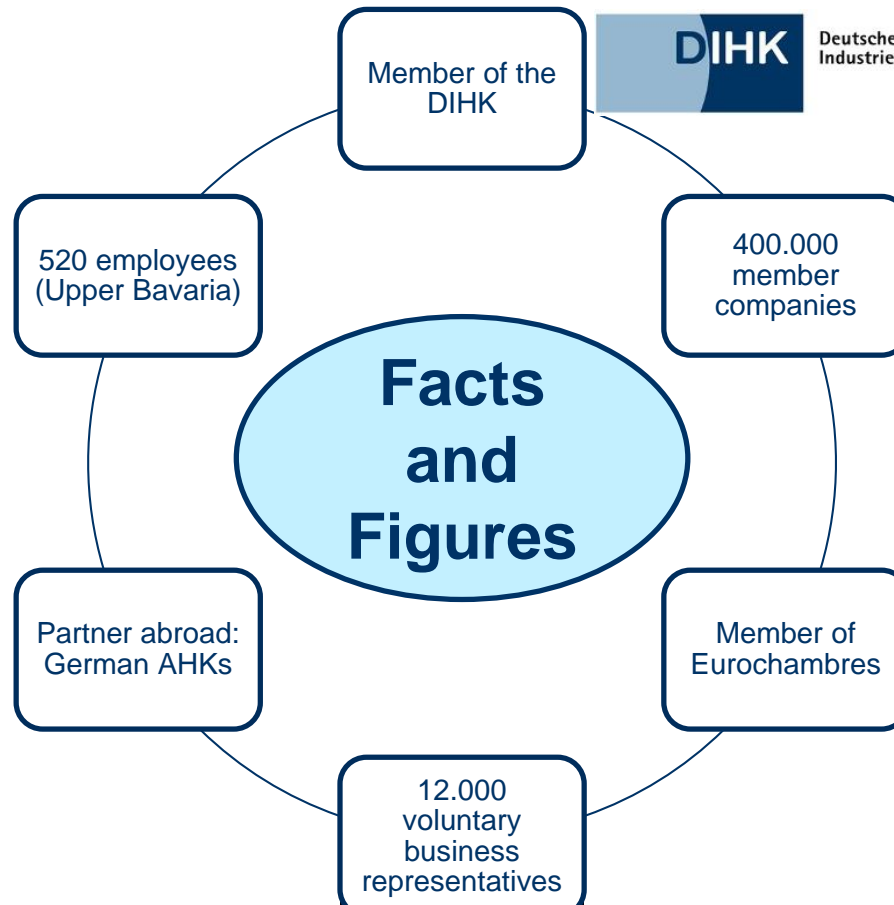


München und
Oberbayern

I. Overview: CCI for Munich and Upper Bavaria & Network



Facts & Figures



Deutscher
Industrie- und Handelskammertag



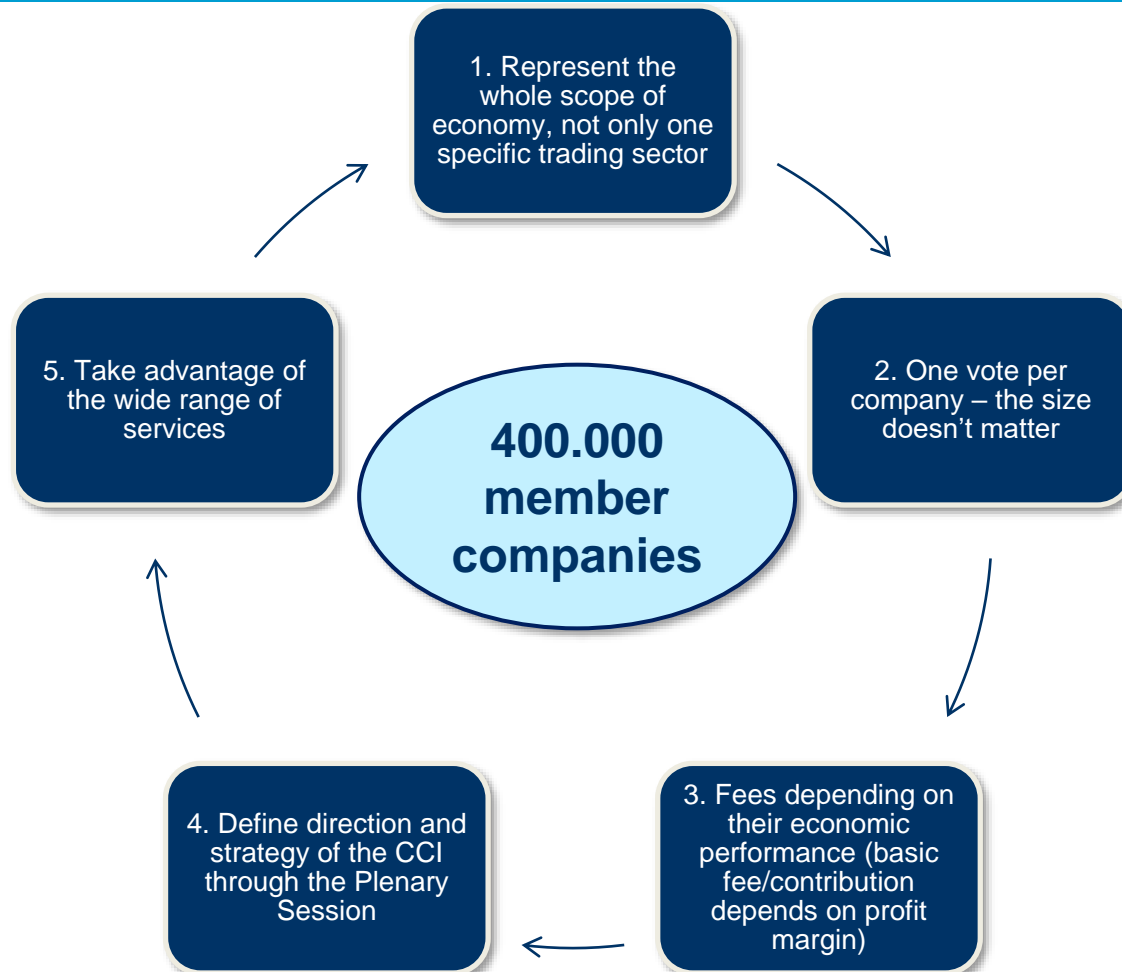
Deutsche
Auslandshandelskammern



EUROCHAMBRES



Facts & Figures



Education and science

Higher education in Bavaria:

- 13 universities
- 28 universities of Applied Sciences
- 8 art colleges
- 7 church driven universities



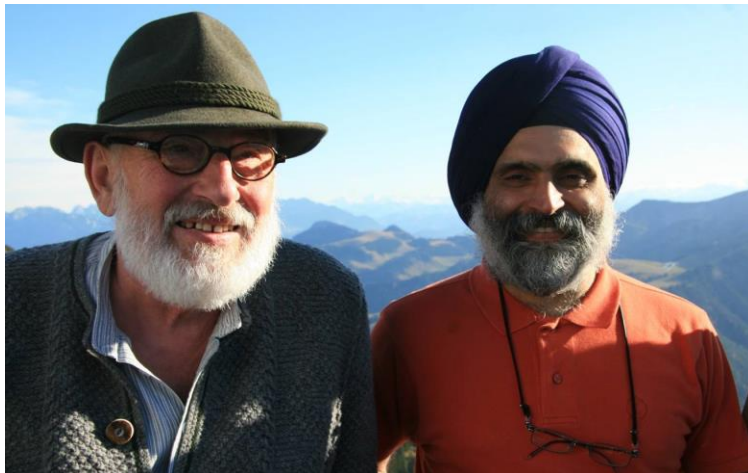
- Scholarship system for outstanding students („Elitenetzwerk Bayern“)
- Intense cooperation of science and private industry
- Plenty of research institutes in Bavaria: Fraunhofer Gesellschaft, Max-Planck Gesellschaft, Helmholtz Zentren, Wissenschaftszentrum Ost- und Südosteuropa, etc.

II. International business and Network

II. International business: Bavarian export business assistance



- Delegation trips with the Minister of Economics
- 24 Bavarian foreign representations
- 50 international fairs with Bavarian pavilions
- “Bayern – Fit for Partnership”
- “Solutions – Made in Bayern”
- “Go International”
- AWZ: Backoffice for all Bavarian CCIs



- Bayern International
- Financial support by the LfA Förderbank Bayern
- Bavarian award for successful exports
- Management Training International

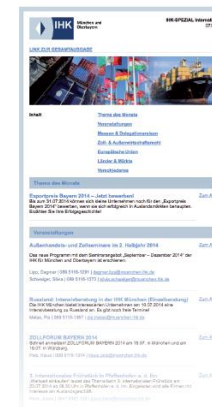
www.auwi-bayern.de

The Department of Foreign Trade – Our Services

- Individual support for companies regarding international issues
- Road shows, events and workshops (e.g. Exporttag Bayern)



- Foreign trade and investment information
- Monthly free newsletters and publications



Alles Neue in 90 Sekunden!
Der Infoservice für Ihren Erfolg im Auslandsgeschäft

Unsere Themen

- Veranstaltungen
- Neue Märkte
- Geschäftskontakte
- Exportförderung
- Zoll-News

Kostenlos | Monatlich | per E-Mail

The Department of Foreign Trade – Our Services

- Authentication of foreign trade documents
- Access to the worldwide AHK network and to the Bavarian and German foreign trade programmes
- EU programmes and coordination of EU politics



AMERIKA

Argentinien
 Bolivien
 Brasilien
 Chile
 Costa Rica
 Dominikanische Republik
 Ecuador
 El Salvador
 Guatemala
 Honduras
 Kanada
 Kolumbien
 Mexiko
 Nicaragua
 Panama
 Paraguay
 Peru
 Uruguay
 USA
 Venezuela

EUROPA

Belarus	Griechenland	Mazedonien	Schweiz
Belgien	Großbritannien	Niederlande	Serbien
Bosnien und Herzegowina	Irland	Norwegen	Slowakei
Bulgarien	Island	Österreich	Slowenien
Dänemark	Italien	Polen	Spanien
Estland	Kroatien	Portugal	Tschechien
Finnland	Lettland	Rumänien	Türkei
Frankreich	Litauen	Russland	Ukraine
	Luxemburg	Schweden	Ungarn

AFRIKA

Ägypten
 Algerien
 Angola
 Ghana
 Kenia
 Marokko
 Mosambik
 Nigeria
 Südafrika
 Tunesien

ASIEN

Aserbaidschan
 China
 Indien
 Indonesien
 Irak
 Iran
 Israel
 Japan
 Kasachstan
 Katar
 Korea
 Malaysia
 Myanmar
 Oman
 Philippinen
 Saudi-Arabien
 Singapur
 Taiwan
 Thailand
 Turkmenistan
 Usbekistan
 Vereinigte Arabische Emirate
 Vietnam

OZEANEN

Australien
 Neuseeland

A light gray world map serves as the background for the statistics. The map shows the outlines of continents and countries.

130 locations

47,900 member companies worldwide

90 countries

500,000 queries each year

1,900 employees



Cooperation and Network Partner

Services for German companies

Market Entry Canada:

- Canadian Import Requirements
- Canadian Product Approvals and Certifications
- Market Studies
- Business Partner Search
- Trade Show Participation in Canada

Business Support Canada:

- Setting-up a Canadian corporation
- Canadian Payroll Services
- Virtual Office „Business Representation Canada“

Visa Services:

- Work permits for employees of your Canadian subsidiary or temporary projects in Canada
- Business visitor visa
- Residency permits and citizenship applications

Cooperation and Network Partner

Services for Canadian companies

Market & Industry Information:

- Market Size or performance of specific industries
- Import and export data

Business Partner and German Commercial Register Search:

- Definition of target group(s)
- Research and identifications of German companies
- Contacting the German companies and introducing your products and company
- Scheduling meetings with interested German companies
- Research of the company with the respective commercial registers
- Excerpt of relevant company details
- Review and evaluation of the results

Trade Fair Visits:

- Recommendation of suitable trade shows in Germany based on your product portfolio
- Support with trade show registration
- Inviting German companies to meet with Canadian company at tradeshow

Corporation and Network Partner

- Embassy of Canada to Germany in Berlin
- Consulate of Canada in Munich

Canada 

- Representation of the Government of Québec in Munich

Québec 

- State of Bavaria in Québec Office



The mission of the State of Bavaria Montreal Office is to promote the cooperation between Bavaria and Quebec in all sectors of its mandate: economy, science, technology, politics, culture, education, society and media. Bavaria and Quebec have been maintaining their cooperation since 1989, and have initiated more than 600 common projects.

Thank you!

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