

# **Current Funding Opportunities**

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# BayFOR as a partner institution in the Bavarian Research and Innovation Agency

Initiative of the Bavarian state government in order to improve:





- Advisory services on funding possibilities at regional, national and European level (website: <u>www.research-innovation-bavaria.de</u>)
- EU fund acquisition through Bavarian actors, esp. universities and SMEs
- The innovation potential of Bavarian SMEs through qualified advisory services
- The transfer of research findings into innovative products or services

#### Synergy effects through close cooperation of five experienced partners:

















### Aims of the Bavarian Research Alliance GmbH (BayFOR)

To strengthen and permanently anchor Bavaria in the European Research Area through:

- Successful acquisition of European and international funding for Bavarian research and innovation projects
- Comprehensive professional support during the application process
- Supporting establishment of promising project consortia
- Establishing contacts between national and international partners from academia and business



Foto: @ Fotolia









### **Associates & Contributors**



11 Universities



20 Universities of applied sciences



Bavarian State Ministry of Science and the Arts and the **Bavarian State Chancellery** 







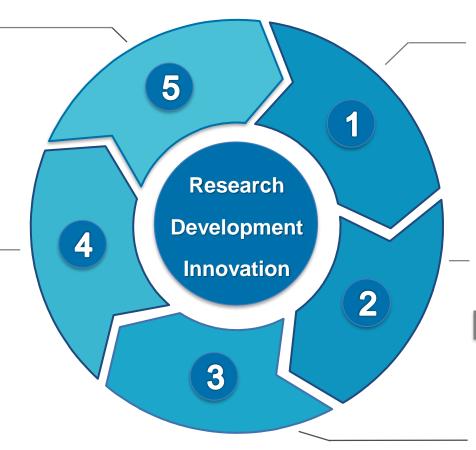
### BayFOR as a "Full Service Provider"

#### Project management

- Administrative project management for EU projects
- · Workshops/trainings for project participants and thirdparty staff
- · Advice on questions related to EU project management
- Public relations for EU projects

#### **Project implementation**

- Support for grant agreement preparation
- Assistance with financial and organizational issues



#### Information

- Information on current and future EU calls for proposals and on how to write a successful application
- Lobbying activities strategic positioning of ideas

#### **Advisory services**

- General and call-specific expert advice on EU funding schemes
- · Assistance in assigning project ideas to the appropriate funding scheme

#### EU application support

- Active support for the entire application process
- Preparation of call-specific information material
- · Assistance in the search for cooperation partners (European / international)







Partner in



### European funding and advisory service

- Initiation of projects and finding appropriate funding program for your project ideas
- Finding and providing call-specific information (work programs, guide for applicants, etc.)
- Setting-up contacts between academia, industry and politics
- Search for local and international project partners (Enterprise Europe Network EEN)
- Providing Templates for certain parts of proposal such as **Dissemination**, **Management** etc.
- Active support during entire application process and proposal preparation (e.g. **Impact**, Management, 'European added value', budget calculation, preparation of Pert and Gantt charts, proof-reading)
- Critical reading of your proposal
- Consultation and support during contract negotiations
- Assistance in project management issues and dissemination of research results

Our services are free of charge for ALL projects with Bavarian participation!





# Enterprise Europe Network (EEN)













### Services of the Enterprise Europe Network (EEN)

#### **INTERNATIONAL PARTNERSHIPS**

Brokerage events

Company missions

#### **ADVISORY SUPPORT**

Advice on EU laws and standards

Market intelligence

IPR expertise

#### **INNOVATION SUPPORT**

Access to finance and funding

**Innovation Management** Services

Technology transfer

Visit <u>een.ec.europa.eu</u> for more information!



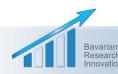






### Enterprise Europe Network (EEN) in Bavaria











# Support during Proposal Preparation

**Internal:** Scientific Officers/EU-Referenten in your University

#### **External:**

- Bavarian Research Alliance www.bayfor.org
- Federal Funding Advisory Service on Research and Innovation (Förderberatung des Bundes) <u>www.foerderinfo.bund.de</u>
- Consultants at the Funding Agencies
- EU-Office of the Federal Ministry of Education and Research (Bundesministerium für Bildung und Forschung (BMBF)) www.eubuero.de/
- Theme-specific National Contact Points <a href="www.horizont2020.de/beratung-nks.htm">www.horizont2020.de/beratung-nks.htm</a>
- European Liaison Office of the German Research Organisations (Kooperationsstelle EU der Wissenschafts-organisationen KoWi)) www.kowi.de

#### **Financial Support for Initiation of International Projects:**

Bavaria: BayIntAn, BayLAT, BayCHINA, BFHZ (France), BayHOST (Central, East & South Europe)

Federal Ministry of Education and Research: EU-Antrag-FH,

Land- and/or region-specific calls (for example BMBF MOEL-SOEL)







# Bavarian University Funding Programme for the Initiation of International Projects (BayIntAn)

- Grants for initiation of an international project/cooperation
- Cover travel and accommodation expenses (material costs on exceptional basis)
- Scientists of Bavarian state and state supported non-state universities and universities of applied sciences with doctor degree are entitled to apply
- At least one international partner is necessary
- Maximum funding is € 10,000 per application
- BayIntAn is based on partial financing
- Contact: <u>internationalisierung@bayfor.org</u>
- Information: <u>www.bayfor.org/internationalisation</u>
- Funded by: Bavarian State Ministry of Science and the Arts



Next Deadlines: 12.11.2019, 10.03.2020 and 09.06.2020







# Horizon 2020 – EU Framework Programme for Research and Innovation (2014 – 2020)

I. Excellent Science	II. Industrial Leadership	III. Societal Challenges	European I Cour	
European Research Council (ERC)	Leadership in Enabling and Industrial Technologies (LEIT)  Information and Communication Technologies (ICT) Nanotechnologies Biotechnologies New Materials Innovative Manufacturing Space  Access to Risk Finance	<ul> <li>Health, Demographic Change and Wellbeing</li> <li>Food Security, Sustainable Agriculture and Fishery, Bioeconomy</li> <li>Secure, Clean and Efficient Energy</li> <li>Smart, Green and Integrated Transport</li> <li>Resource Efficiency and Raw Materials, Climate Change</li> <li>Europe in a changing world - inclusive, innovative and reflective societies;</li> <li>Secure Societies - protecting freedom and security of Europe and its citizens.</li> </ul>	<ul> <li>EIC Accelerator</li> <li>Future &amp; Emerging Technologies (FET)</li> <li>Fast Track to Innovation (FTI)</li> <li>Horizon Prizes</li> </ul>	
Marie Skłodowska-Curie Actions				
			Spreading Excellence and Widening Participation	
				The European Institute of
Research Infrastructures (RI)			Joint Research Center - JRC	Innovation and Technology (EIT)







### Future and Emerging Technologies (FET) Open

#### **Gatekeepers:**

- Radical vision
- Breakthrough technological target
- Ambitious interdisciplinary research

#### **Key features:**

- "Bottom-up" approach
- Interdisciplinary consortium of min. 3 Partners from min. 3 EU or Assoc. countries
- Single stage proposal 15 pages
- Research and Innovation Action (100% + 25% overhead)
- Budget of the Project: about 3 Mio €

#### **FET-Open Supports:**

- High-risk/high-impact, visionary ideas in research and technology (from the early stage on)
- Ideas for radically new future technologies
- Unconventional, visionary, interdisciplinary cooperations
- **Target groups:** ambitious hightech-SMEs and young researchers









# Fast Track to Innovation (FTI)

Objektive: to accelerate the market uptake of ground-breaking innovations

- Innovative ideas get the last push before entering the market
- "Bottom-up": open to all themes in all fields of sciences
- Strong industry participation is mandatory/Business plan is part of proposal
- Time to market: max. 36 Months after the Start of the Project
- Focus on achieving high impact (evaluated first with a threshold 4 out of 5)
- Industry-driven consortium of min. 3 and max. 5 Participants from min. 3 EU or Assoc. countries
- Innovation Action (70 % of direct costs (100% for Universities) + 25% indirect costs)
- Budget of the Project: max. 3 Mio €
- Project evaluation within 3 months

Next Deadlines: 19.02.2020, 09.06.2020 and 27.10.2020







# COST (European Cooperation in Science and Technology)

Objektive: to set up interdisciplinary research networks in Europe and beyond

- Promotes global networking of national-funded research
- "Bottom-up": open to all themes in all fields of sciences
- Focus is on interdisciplinarity and excellence
- All types of institutions and researcers of all career stages can particapte
- All COST Members countries can particapte. Non-COST Members can also join a COST-Action as Near Neighbour Countries or International Partner Countries.
- COST-Actions run for 4 years and help to build capacity
- Must include min. 50 % participants from South and/or East European countries
- Average COST-Action support is EUR 130,000 per year for 25 participants
- Researchers can join an existing network
- Funding decision within eight months from the collection date (twice a year)

**Next Collection Date: 29.04.2020** 







# Innovation in SME – EUREKA! Eurostars-2













### Innovation in SME – EUREKA! Eurostars-2

www.eurostars-eureka.eu

Average success rate: 29%

#### **Objective:**

Development of innovative products, processes and services → gain competitive advantage

#### **Advantages:**

- Bottom-up": open to all themes in all fields of sciences
- SME-friendly, simplified proposal template
- Fast evaluation of proposals (4 months) at the European level
- National eligibility and funding rules
- Continuous submission of applications throughout the year (two cut-off dates)

Next cut-off date: 13.02.2020







#### Innovation in SME – EUREKA! Eurostars-2



• Min. 2 partners from 2 different participating countries

www.eurostars-eureka.eu

- Coordinator Research&Development-performing SME (10% of turnover in R&D)
- SMEs contribution is 50% or more of the total project cost. No single participant or country is responsible for more than 75 % of the overall costs.
- The project duration is 3 years or less
- Market introduction of the results within 2 years of the project's completion

**Exception:** Biotechnology, Medicine

- → Start of the clinical trails max. 2 years after the project completion
- All German partners together can receive not more than 500.000 Euro
- Funding rate in Germany: SME 50%, Research Organization up to 65% and University up to 100%









# Innovation in SME – ZIM International (1)

### International calls for proposals

















































**Objective:** Development of innovative products, processes or technical services

- "Bottom-up": open to all themes in all fields of sciences
- At least 2 partners (among them at least one company)
- Participation of Universities and Research Organizations is possible
- Country-specific calls with certain deadlines
- **Funding rate in Germany:**

SMEs 40%-55% (depending on size of the company) (max € 209.000) Research Organization and University 100% (max. € 190.000)

#### **Optional:**

Funding of external parties supporting the market launch of the project results









### Innovation in SME – IraSME-Programm

Objective: Development of new products, processes or technical services that exceed the state-of-the-art and have market potential (very similar to EUROSTARS).

- "Bottom-up": open to all themes in all fields of sciences
- Joint work of SMEs from Germany, Luxembourg, Czech Republic, Belgium, Russia, Turkey, Canada (Alberta), Austria (does not take part in the next call)
- Min. 2 SME partners from two participating countries.
- National funding rules apply.
- Funding rate in Germany:

SMEs 25%-55% (depending on size/place of business) (max € 209.000) Research Organization and University 100% (max. € 190.000)

Two deadlines per year in Spring and Autumn. Next Deadline: 26.03.2020









# EraNETs (European Research Area Networks)

ERA-LEARN 2020 www.era-learn.eu

ERA PerMed - Personalised Medicine <u>www.erapermed.eu</u>

ERA-NET EURONANOMED III – EUROpean network for transnational collaborative RTD projects in the field of NANOMEDicine <u>www.euronanomed.net</u>

ERA-NET NEURON 2 — Network of European funding for Neuroscience research www.neuron-eranet.eu

ERA-NET for Research Programmes on Rare Diseases <u>www.erare.eu</u>

ERA-NET PhotonicSensing – Development and Implementation of Photonics Based Sensing Technologies <u>photonicsensing.eu</u>

ERA-NET CVD - Cardiovascular diseases www.era-cvd.eu

European & Developing Countries Clinical Trials Partnership (EDCTP) www.edctp.org

ERA-NET TRANSCAN-2 — Translational Cancer Research 2 www.transcanfp7.eu (end Dec. 2019)

ERA-NET CoSysMed – Systems Medicine to address clinical needs www.eracosysmed.eu (end Dec. 2019)







# JPIs (Joint Programming Initiatives)

Joint Programme – Neurodegenerative Disease Research (JPND) http://www.neurodegenerationresearch.eu/

A Healthy Diet for a Healthy Life (JPI HDHL) <u>www.healthydietforhealthylife.eu</u>

More Years, Better Lives – The Potential and Challenges of Demographic Change (JPI MYBL) www.jp-demographic.eu

Joint Programming Initiative on Antimicrobial Resistance (JPI AMR) <u>www.jpiamr.eu</u>









# Thank you for your attention!

#### Bavarian Research Alliance GmbH



Photo: © Bavarian Research Foundation, Christine Reeb

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Foto: © Bayern Innovativ GmbH, Verena Kaister

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### **European Innovation Council (EIC)**

FET Open	EIC-	Fast Track to	Horizon	Support and
	Accelerator	Innovation	Prizes	exploratory
		(FTI)		actions

- Supports developing **breakthrough innovations** with the potential to create new markets and boost jobs, growth and prosperity in Europe
- **No thematic restrictions** "Bottom-up" approach
- Aimed at people and companies with **radically new ideas**, as compared to existing products or services on the market or under
- **High-risk ideas** that need significant investment to get to market
- Objective is to **strengthen breakthrough innovations** and boost the number of high-growth companies

Work program: https://ec.europa.eu/research/participants/data/ref/h2020/wp/2018-2020/main/h2020-wp1820-eic en.pdf







# **Enterprise Europe Network:** Helping ambitious SMEs innovate and grow internationally

- World's largest support network for small and medium-sized enterprises (SMEs) with international ambitions
- Free support funded through COSME and Horizon 2020
- 3000 experts in over 600 member organizations in more than 60 countries worldwide (EU, associated states and correspondence centers)
  - ⇒ advice & support
  - ⇒ connecting partners
  - ⇒ supporting innovation
- In Bavaria, SMEs are supported by 10 partners in the Enterprise Europe Network (<u>www.een-bayern.de</u>)



Picture: EASME



**Business Support at Your Doorstep** 







# Bavarian Research Alliance as partner in the Enterprise Europe Network

- Consultation on SME participation in European funding programmes for research and innovation
- First check of ideas and proposal support
- Search for project partners for European research proposals and cooperation
- Key account management for SME Instrument/EIC Accelerator beneficiaries from Bayaria
- Signposting to further experts on EU issues like CE norms, country information, secondments, business requests, participation in company missions and trade fairs



Picture: EASME































# European Innovation Council (EIC) Pilot

**Pathfinder** 

FET Open FET Proactive **Accelerator** 

Grant (+ Equity)

FTI

Collaborative projects

**Prizes** 

Finished solutions





- TRL 0: Idea. Unproven concept, no testing has been performed.
- TRL 1: Basic research. Principles postulated and observed but no experimental proof available.
- TRL 2: Technology formulation. Concept and application have been formulated.
- TRL 3: Applied research. First laboratory tests completed; proof of concept.
- TRL 4: Small scale prototype built in a laboratory environment ("ugly" prototype).
- TRL 5: Large scale prototype tested in intended environment.
- TRL 6: Prototype system tested in intended environment close to expected performance.
- TRL 7: Demonstration system operating in operational environment at pre-commercial scale.
- TRL 8: First of a kind commercial system. Manufacturing issues solved.
- TRL 9: Full commercial application, technology available for consumers.







### EIC Accelerator Pilot (Nachfolger des SME-Instruments)

- **Zielgruppe:** Start-ups, KMUs
- Was wird gefördert: Ful-Aktivitäten ab TRL 6, z.B. Demonstration, Durchführung von Tests, Prototyping, Pilotierung, Markt Replikation
- Fördersumme:
  - 0,5 2,5 Mio. Euro (70 % der direkten und 25% indirekten Projektkosten); bei Bedarf bis zu 15 Mio. Euro Beteiligungskapital für Aktivitäten ab TRL 9
- Laufzeit: 12-24 Monate
- Zusätzliche Business Acceleration Services (Vermittlung von Business Coaches durch Enterprise Europe Network (EEN))
- Zugang zu EIC-Community mit Pitch-Events vor Konzern, Venture Capital Gebern
- Nächste Deadlines: 09.10.2019, 08.01.2020, 19.05.2020 und 07.10.2020







### IraSME-Programm

**Objective:** Development of new products, processes or technical services that exceed the state-of-the-art and have market potential (thus similar to EUROSTARS).

- "Bottom-up": open to all themes in all fields of sciences
- Joint work of SMEs from Germany, Luxembourg, Czech Republic, Belgium, Russia, Turkey, Canada (Alberta), Austria (not in the next call)
- Min. 2 SME partners from two participating countries. National funding rules apply.
- In Germany SMEs receive 25% 55% reimbursement (depending on size/place of business)
- Max. funding for each German SME is € 380.000 Max. funding for each German University or Research Institute is € 190.000
- Two deadlines per year in Spring and Autumn. Next Deadline: 26.03.2020

http://www.ira-sme.net/









# Unterstützungsmöglichkeiten bei der Antragstellung

Intern: EU-Referenten an der TH Nürnberg (Frau Dr. Just) und PMU (Herr Prof. Bertram)

#### Extern:

- Bayerische Forschungsallianz <u>www.bayfor.org</u>
- Förderberatung des Bundes www.foerderinfo.bund.de
- Jeweiliger Projektträger
- EU-Büro des BMBF www.eubuero.de/
- Themenbezogene Nationale Kontaktstellen <a href="https://www.horizont2020.de/beratung-nks.htm">www.horizont2020.de/beratung-nks.htm</a>
- KoWi Kooperationsstelle EU der Wissenschafts-organisationen <a href="http://www.kowi.de">http://www.kowi.de</a>

#### Finanzierung für Projektanbahnung:

Bayern: BayIntAn, BayLAT, BayCHINA, BFHZ (Frankreich), BayHOST (Mittel-, Ost- und Südosteuropa)

Bundesministerium für Bildung und Forschung (BMBF): EU-Antrag-FH, landes- bzw. regionspezifischen Ausschreibungen (z.B. BMBF MOEL-SOEL)