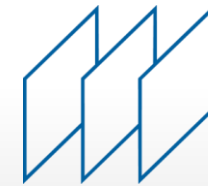


Excellence Lab Bavaria - Africa: Successful Applications for Horizon Europe Calls

February 13, 2023



Agenda

- I. Welcome address, workshop introduction and objectives
- II. 5 reasons to apply for Horizon Europe
- III. Testimonial: The do's and don'ts of proposal writing
- IV. From start to submission
- V. Drafting a successful proposal
- VI. Wrap up and the way forward



Bavarian Research Alliance – Scientific Coordination Office Bavaria-Africa

Susanne Reichenbach & Melanie Schulte



Associates and Contributors



Universität
Bayern e.V.

11 universities



HOCHSCHULE
BAYERN
- The Bavarian Universities
of Applied Sciences - e.V.

20 universities of applied sciences



Bavarian State Ministry of Science and the
Arts and the Bavarian State Chancellery



Bavarian
Research and
Innovation Agency

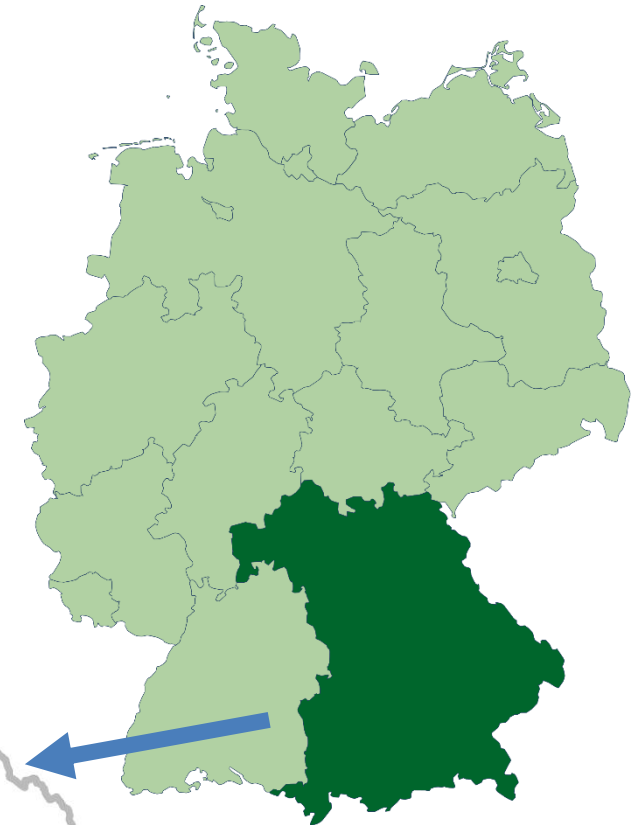


Brüssels



Nuremberg

Munich



Source:
https://de.wikipedia.org/wiki/Datei:Deutschl_and_Lage_von_Bayern.svg

Bavarian Research Alliance (BayFOR)

Project management

- Administrative project management for EU projects
- Workshops/trainings for project participants and third-party staff
- Advice on questions related to EU project management
- Public relations for EU projects

Project implementation

- Support for grant agreement preparation
- Assistance with financial and organizational issues



Information

- Information on current and future EU calls for proposals and on how to write a successful application
- Lobbying activities – strategic positioning of ideas

Advisory services

- General and call-specific expert advice on EU funding schemes
- Assistance in assigning project ideas to the appropriate funding scheme

EU application support

- Active support for the entire application process
- Preparation of call-specific information material
- Assistance in the search for cooperation partners (European / international)

Scientific Coordination Office (WKS) Bavaria-Africa

Objectives

- Advisory services and capacity building on (EU) funding instruments with initiation of joint cooperation projects in research and innovation between Africa and Bavaria
- Strengthening existing and new partnerships and communities in research and innovation between African and Bavarian institutions e.g. via networking activities

Focus amongst other countries: Ethiopia, Tunisia, Senegal and the South African regions of Western Cape and Gauteng



Get in touch!



M. Sc. Melanie Schulte

Scientific Coordinator
schulte@bayfor.org



**M. A. Susanne
Reichenbach**

Scientific Coordinator
reichenbach@bayfor.org



[@WKSBayernAfrika](https://twitter.com/WKSBayernAfrika)



www.bayfor.org

Weihenstephan-Triesdorf University of Applied Sciences (HSWT)

Juliane Glovania

Project Coordinator „African-Bavarian Alliance for Applied Life Sciences“

Weihenstephan Triesdorf University of Applied Sciences (HSWT)

juliane.glovania@hswt.de

HSWT: A 'Green' Training Centre



- HSWT is the German university specialising in **'green' engineering courses** and combines **direct practical relevance** with **scientific excellence**
- **6,000 students** study on the largest green campus in Germany

HSWT: Driver for Education and Innovation



Focuses on **practice-oriented training**:

Dual study programmes, practical semesters, high proportion of exercises, external experts,

...



Offers **future-oriented degree programs**, e.g.

- Climate Change Management
- Management of Renewable Energies
- Environmental Engineering
- Food Technology
- Agribusiness
- ...



Drives **innovation** in a wide range of areas, e.g.:

- Food Startup Incubator Weihenstephan (FSIWS)
- Competence Centre for Digital Agriculture (KoDA)
- B.Life Centre for climate-neutral and sustainable land use

HSWT Network Africa

*Applied Sciences
for Life*



Focus : Ethiopia, Kenya, Senegal, South Africa,
Tunisia, Togo, Uganda ...

1

Training Pact
with Africa -
AmA



2

Technology
and Transfer
Pact - TAP

3

African-Bavarian
Alliance f. Applied
Life Sciences

Bayerische Staatsregierung



4

HAW.international



5

TOMATO

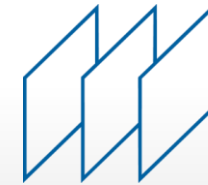
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CHAIN



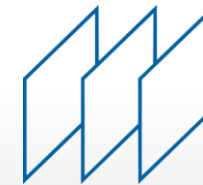
7

BASIS



5 reasons to apply for Horizon Europe

Susanne Reichenbach (BayFOR)



Horizon Europe – Guiding principles



- **More green** Europe is to become a climate-neutral continent with the help of Horizon Europe
- **More digital** Digitalization is being driven forward with Horizon Europe
- **More innovative** Horizon Europe invests in new knowledge and its transfer to application and industry
- **More open** Europe is to become more open to international partners
- **More resilient** Research and innovation for a more resilient economy and society
- **More participatory** Civil society is to be more involved and included



Horizon Europe – Structure

Africa Initiative II

Excellent Science

- European Research Council (ERC)
- Marie Skłodowska-Curie-Actions (MSCA)
- Research Infrastructures

Global Challenges and European Industrial Competitiveness

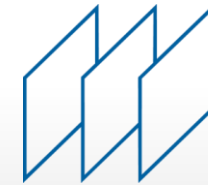
- Health
- Culture, Creativity and Inclusive Society
- Civil Security for Society
- Digital, Industry and Space
- Climate, Energy and Mobility
- Food, Bioeconomy, Natural Resources, Agriculture and Environment

Joint Research Centre

Innovative Europe

- European Innovation Council (EIC)
- European innovation ecosystems (EIE)
- European Institute of Innovation and Technology (EIT)

Widening Participation and Strengthening the European Research Area






Africa Initiative II

2nd Work Programme of Horizon Europe 2023-2024

A total budget of **~300 MEUR** through **~30 topics** under calls for proposals to boost EU-Africa cooperation on Research & Innovation (R&I).

Enabling the implementation of the short-term and medium-term actions of the AU-EU Innovation Agenda, aiming to translate R&I into tangible positive impact on the ground, particularly in the areas of

1. Green Transition (260 MEUR) 
2. Innovation & Technology (35 MEUR) 
3. Capacities for Science (9 MEUR) 



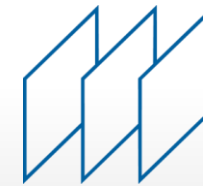
Africa Initiative II

2nd Work Programme of Horizon Europe 2023-2024

Call for proposals in the Funding & Tender portal of the European Commission

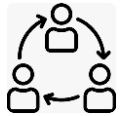
The screenshot shows the 'Funding & tender opportunities' portal. The top navigation bar includes 'SEARCH FUNDING & TENDERS', 'HOW TO PARTICIPATE', 'PROJECTS & RESULTS', 'WORK AS AN EXPERT', and 'SUPPORT'. A search bar is present with a dropdown menu for 'Type your Keywords...'. Below the search bar are filters for 'Match whole words only' (checked), 'GRANTS' (checked), and 'TENDERS' (checked). The 'Submission status' section shows three categories: 'Forthcoming (10)', 'Open for submission (15)', and 'Closed (41)'. The 'Programming period' section has a dropdown menu with 'Horizon Europe (HORIZON)' selected. The main content area displays 'Funding and tenders (66)' with a 'Need help?' button and a 'Sort by: Submission status' dropdown. Two funding opportunities are listed:

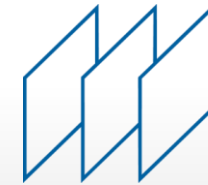
- Frugal zero-emission vehicles concepts for the urban passenger challenge (ZZERO Partnership)**
HORIZON-CLS-2023-05-01-03
Programme: Horizon Europe (HORIZON) | Status: Open for submission
Type of action: HORIZON Innovation Actions | Deadline model: single-stage
Opening date: 13 December 2022 | Deadline date: 20 April 2023 17:00:00 Brussels time
- Technologies for sustainable, cost-efficient and low carbon footprint downstream processing & production of battery-grade materials (Batt4EU Partnership)**
HORIZON-CLS-2023-02-01-01
Programme: Horizon Europe (HORIZON) | Status: Open for submission
Type of action: HORIZON Research and Innovation Actions | Deadline model: single-stage
Opening date: 13 December 2022 | Deadline date: 18 April 2023 17:00:00 Brussels time



5 reasons to apply for Horizon Europe

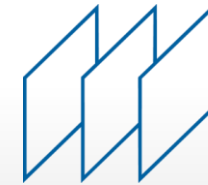
- 1. Access to Funding:** Attractive opportunity for HEI in Europe/Africa to access funding for their work
- 2. Collaboration Opportunities:** International collaboration for HEI to partner with European/African counterparts leading to exchange of knowledge and expertise
- 3. Visibility:** Horizon Europe provides a platform to showcase the work of HEI to a global audience, increasing recognition in the scientific community
- 4. Access to Cutting-Edge Research:** Access to the latest advancements in specific research fields due to collaboration and opportunities to contribute to the advancement of science and technology
- 5. Potential for long-term partnership:** Development of long-term partnerships between African and European HEI, supporting continued collaboration and cooperation in the future.





Testimonial: The do's and don'ts of proposal writing

Dr Dragan Brkovic (HSWT)

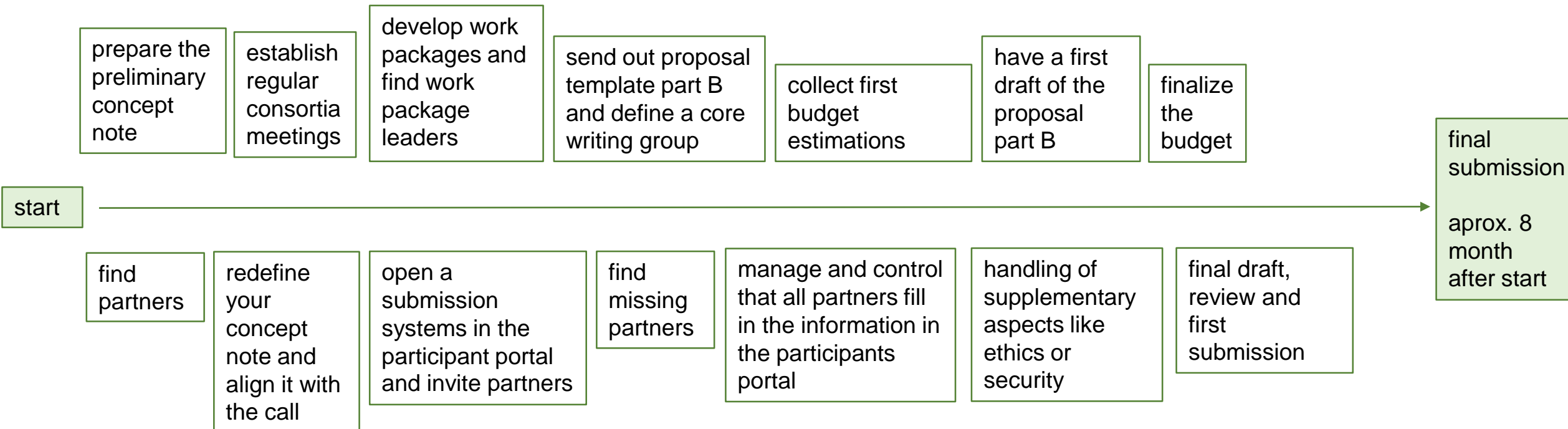


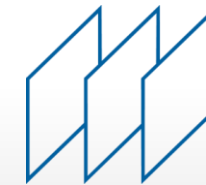
From start to submission

Susanne Hirschmann (BayFOR)

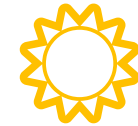


Horizon Europe – From start to submission





HORIZON-CL5-2023-D3-02-16: Accelerating the green transition and energy access in Africa*



Deadline model
single-stage

Planned opening date
04 May 2023

Deadline date
05 September 2023 17:00:00 Brussels time

[*Link to call](#)

Start
January
2023

final submission
05th of September 2023

HORIZON-CL6-2024-FARM2FORK-01-10: EU-African Union cooperation on agroforestry management for climate change adaptation and mitigation**



Deadline model
single-stage

Planned opening date
17 October 2023

Deadline date
22 February 2024 17:00:00 Brussels time

[**Link to call](#)

Start
June
2023

final submission
22nd of February 2024

HORIZON-CL6-2024-FARM2FORK-01-11: EU-African Union – towards climate-neutral, social just fair trade food systems***



Deadline model
single-stage

Planned opening date
17 October 2023

Deadline date
22 February 2024 17:00:00 Brussels time

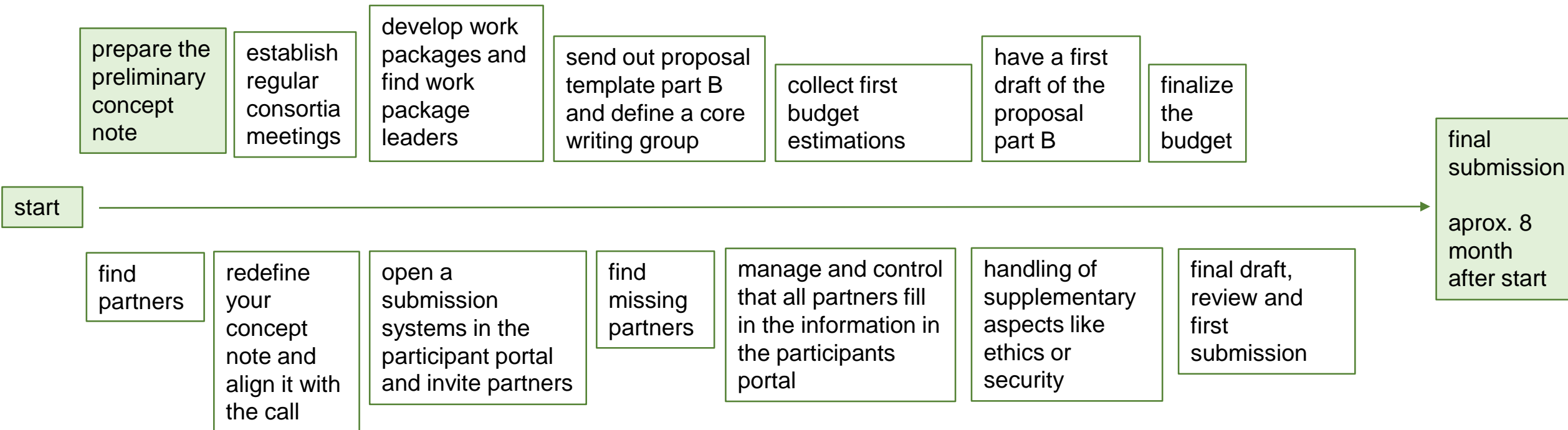
[***Link to call](#)

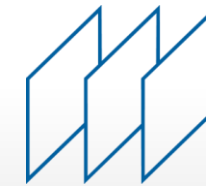
Start
June
2023

final submission
22nd of February 2024

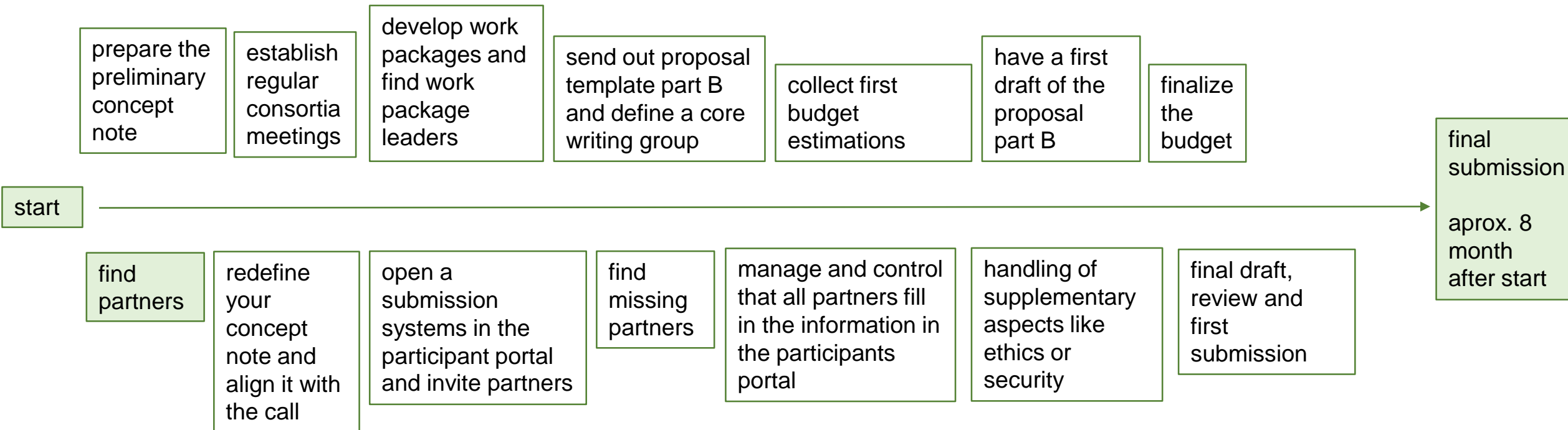


Horizon Europe – From start to submission



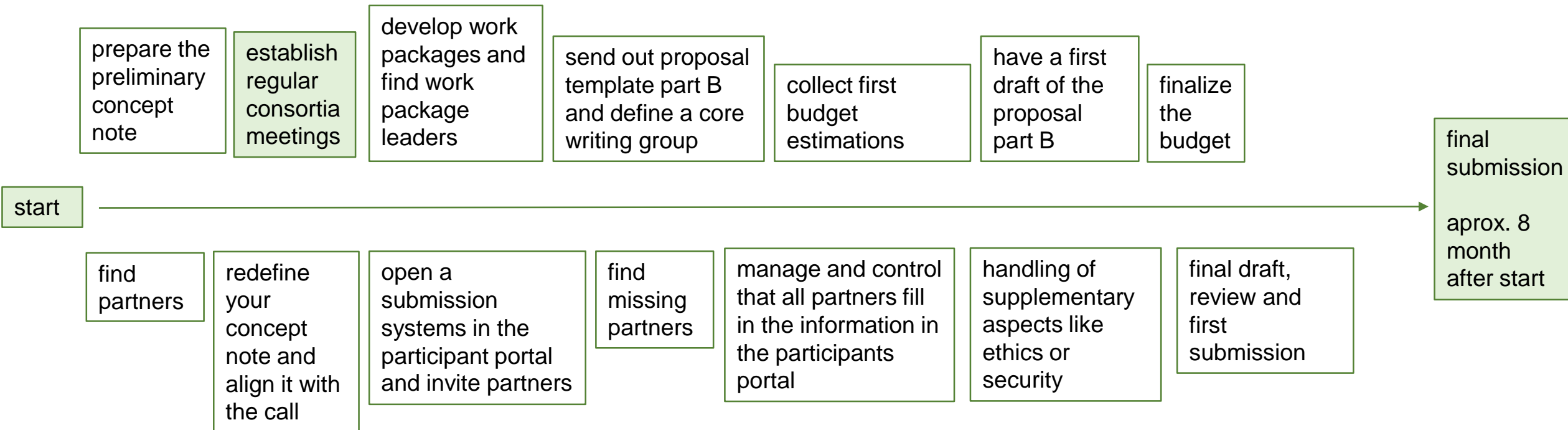


Horizon Europe – From start to submission



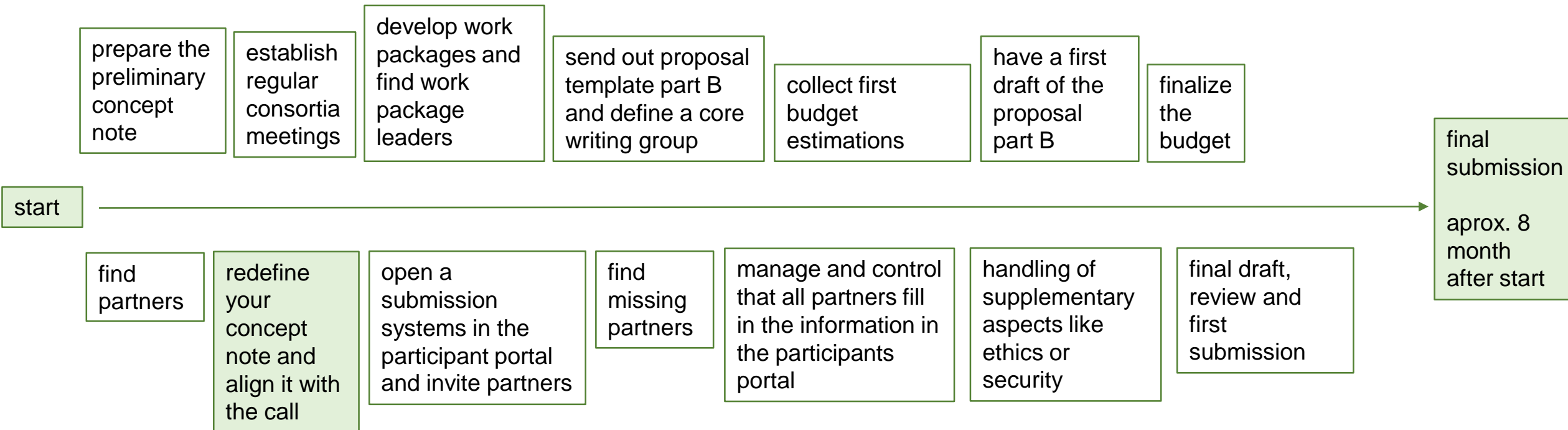


Horizon Europe – From start to submission



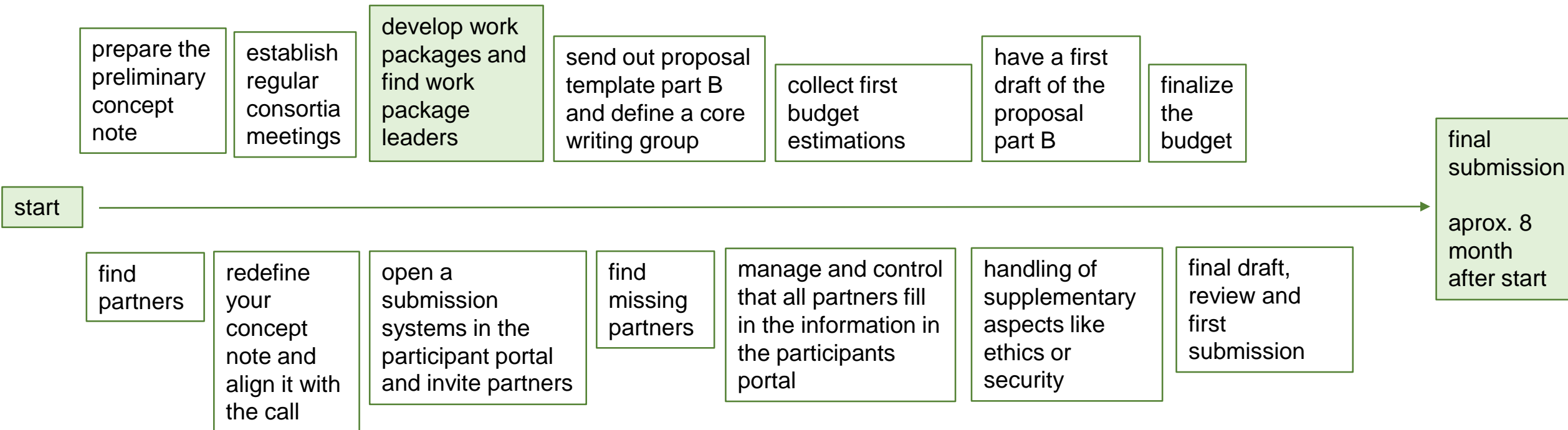


Horizon Europe – From start to submission



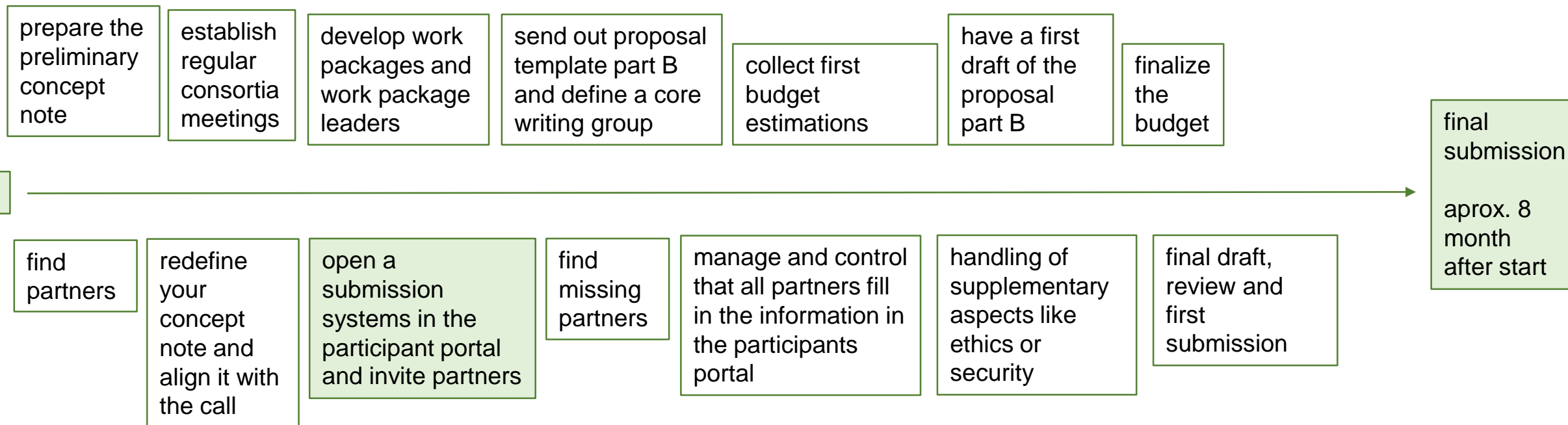


Horizon Europe – From start to submission





Horizon Europe – From start to submission





Horizon Europe – From start to submission



Manage my area | SEARCH FUNDING & TENDERS | HOW TO PARTICIPATE | PROJECTS & RESULTS | WORK AS AN EXPERT | SUPPORT | Get started 73

General information

- Topic description
- Destination
- Conditions and documents
- Partner search announcements
- Submission service
- Topic related FAQ
- Get support
- Call updates

[Go back](#)

Partner search announcements

38 Searches of partners to collaborate on this topic

[View / Edit](#)

LEARs, Account Administrators or self-registrants can publish partner requests for open and forthcoming topics after logging into this Portal, as well as any user having an active public Person profile.

Start submission

To access the Electronic Submission Service, please click on the submission-button next to the **type of action** and the **type of model grant agreement** that corresponds to your proposal. You will then be asked to confirm your choice, as it cannot be changed in the submission system. Upon confirmation, you will be linked to the correct entry point.

To access existing draft proposals for this topic, please login to the Funding & Tenders Portal and select the My Proposals page of the My Area section.

Please select the type of your submission:

- HORIZON Research and Innovation Actions [HORIZON-RIA], HORIZON Action Grant Budget-Based [HORIZON-AG]

[Start submission](#)



Horizon Europe – From start to submission



Login



Topic selection



Create proposal



Participants



Proposal forms



Submit

Create proposal



Deadline

18 April 2023 17:00:00 Brussels Local Time

67 days left until closure



Please submit your proposal at the latest **48 hours before the deadline** (to avoid system congestion or system incompatibility issues). Late proposals will not be accepted. Don't wait until the end because you are worried about confidentiality – we will not open the proposals before the deadline. **You can submit the proposal as many times as you wish up until the deadline.** Each new submitted version will replace the previous one.

Call data

Call: **HORIZON-CL5-2023-D1-01**

Topic: **HORIZON-CL5-2023-D1-01-11**

Type of action: **HORIZON-RIA**

Type of MGA: **HORIZON-AG**



Topic and type of action can only be changed by creating a new proposal.

Download Part B templates



Download part B templates

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Online Manual

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IT Helpdesk

FAQ

Service Desk:



EC-FUNDING-TENDER-SERVICE-DESK@ec.europa.eu



+32 2 29 92222

Find your organisation

PIC *

689784105

Short name *

Susanne Hirschmann

Search

Organisations you have been previously associated with. (Click to select)

PIC: 889784105
Susanne Hirschmann
Prinzregentenstraße 52
München, DE

PIC: 999984059
FHG
HANSASTRASSE 27C
MUNCHEN.DE
VAT: DE129515865

PIC: 998139119
BayFOR
PRINZREGENTENSTRASSE 52
MUNCHEN.DE
VAT: DE814814471

Your role

Please indicate your role in this proposal *

Main contact

Contact person

Your proposal

It will appear also in the "General Information" section of the Application Form Part A and can also be updated there.

Acronym *

Enter value

20

Short Summary *

Enter value

2000



Horizon Europe – From start to submission

European Commission | Funding: Submission Service

Welcome **Susanne Hirschmann**

18 April 2023 17:00:00 Brussels Local Time

67 days left until closure

Call data

Call: HORIZON-CL5-2023-D1-01
 Topic: [HORIZON-CL5-2023-D1-01-11](#)
 Type of action: HORIZON-RIA
 Type of MGA: HORIZON-AG

⚠ Topic and type of action can only be changed by creating a new proposal.

Proposal data

Acronym: Draft
 Draft ID: SEP-210928680

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[Download part B templates](#)

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IT Helpdesk

FAQ

Service Desk:

EC-FUNDING-TENDER-SERVICE-DESK@ec.europa.eu

+32 2 29 92222

1 Note: The changes will be applied only after you click the "Save Changes" button.

⚠ Call requires at least 3 participant(s) from different EU member states and associated countries, currently you have 1.

Number of participants: 2 [Reorder](#)

Coordinator
Susanne Hirschmann

1

Susanne Hirschmann

Contacts: 0 [Add contact](#)

Main contact

Add Affiliated Entity

Change organisation

Contact organisation

Partner
Hirschmann

2

Hirschmann

Contacts: 0 [Add contact](#)

Main contact

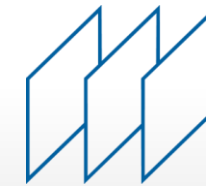
Add Affiliated Entity

Change organisation

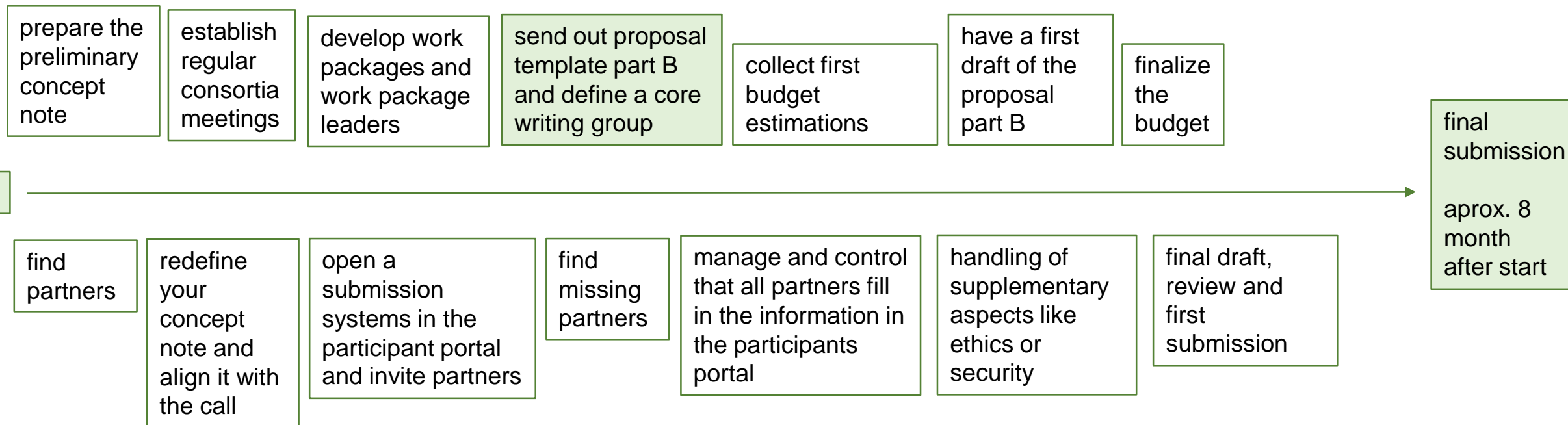
Contact organisation

Add Partner

Add Associated partner



Horizon Europe – From start to submission





Horizon Europe – From start to submission

European Commission | Funding: Submission Service

Welcome Susanne Hirschmann

18 April 2023 17:00:00 Brussels Local Time

67 days left until closure

Call data

Call: HORIZON-CL5-2023-D1-01
Topic: HORIZON-CL5-2023-D1-01-11
Type of action: HORIZON-RIA
Type of MGA: HORIZON-AG

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Acronym: Draft
Draft ID: SEP-210928680

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+32 2 29 92222

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Call requires at least 3 participant(s) from different EU member states and associated countries, currently you have 1.

Number of participants: 2

Coordinator
Susanne Hirschmann

Susanne Hirschmann
München, DE
PIC: 889784105

Main contact: Susanne Hirschmann

Partner
Hirschmann

Hirschmann
Munich, DE
PIC: 890851105

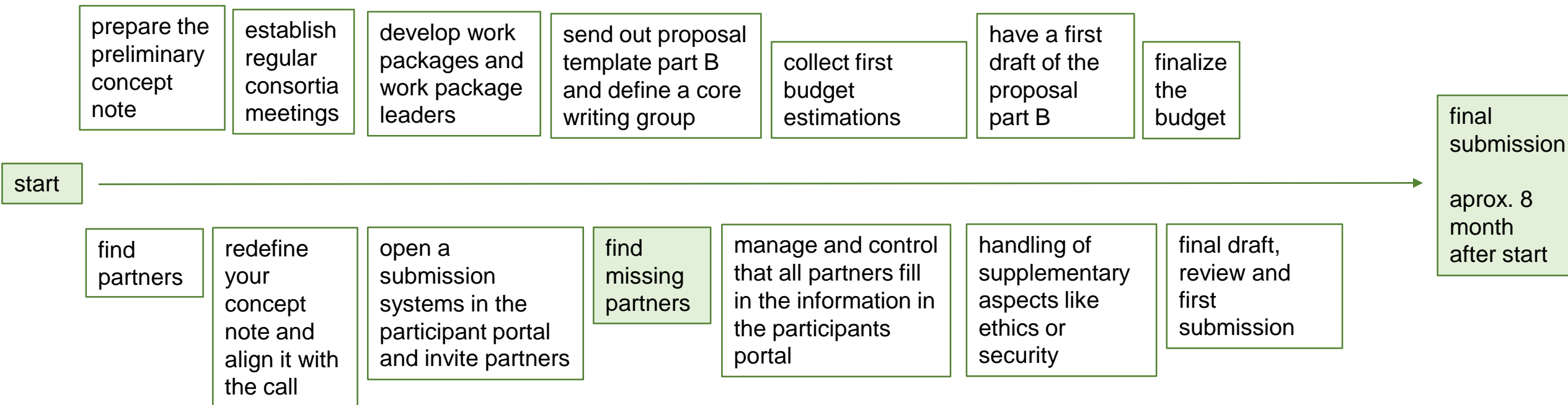
Main contact: Anna Müller

Add Partner + | Add Associated partner +

https://ec.europa.eu/research/participants/submission/manage/

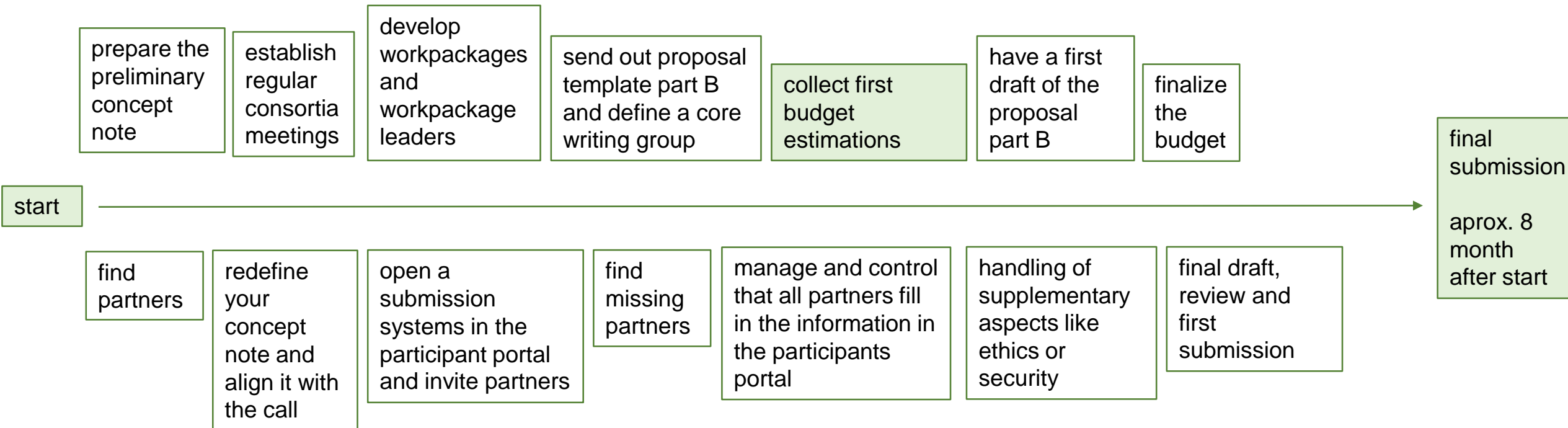


Horizon Europe – From start to submission



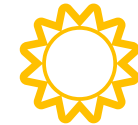


Horizon Europe – From start to submission





HORIZON-CL5-2023-D3-02-16: Accelerating the green transition and energy access in Africa*



Budget Overview

Topic	Budget (EUR) - Year : 2023	Stages	Opening date	Deadline	Contributions	Indicative number of grants
HORIZON-CL5-2023-D3-02-16 - HORIZON-IA HORIZON Innovation Actions	20 000 000	single-stage	04 May 2023	05 September 2023	around 5000000	4

*[Link to call](#)

HORIZON-CL6-2024-FARM2FORK-01-10: EU-African Union cooperation on agroforestry management for climate change adaptation and mitigation**



Budget Overview

Topic	Budget (EUR) - Year : 2024	Stages	Opening date	Deadline	Contributions	Indicative number of grants
HORIZON-CL6-2024-FARM2FORK-01-10 - HORIZON-RIA HORIZON Research and Innovation Actions	18 000 000	single-stage	17 October 2023	22 February 2024	around 6000000	3

**[Link to call](#)

HORIZON-CL6-2024-FARM2FORK-01-11: EU-African Union – towards climate-neutral, social just fair trade food systems***



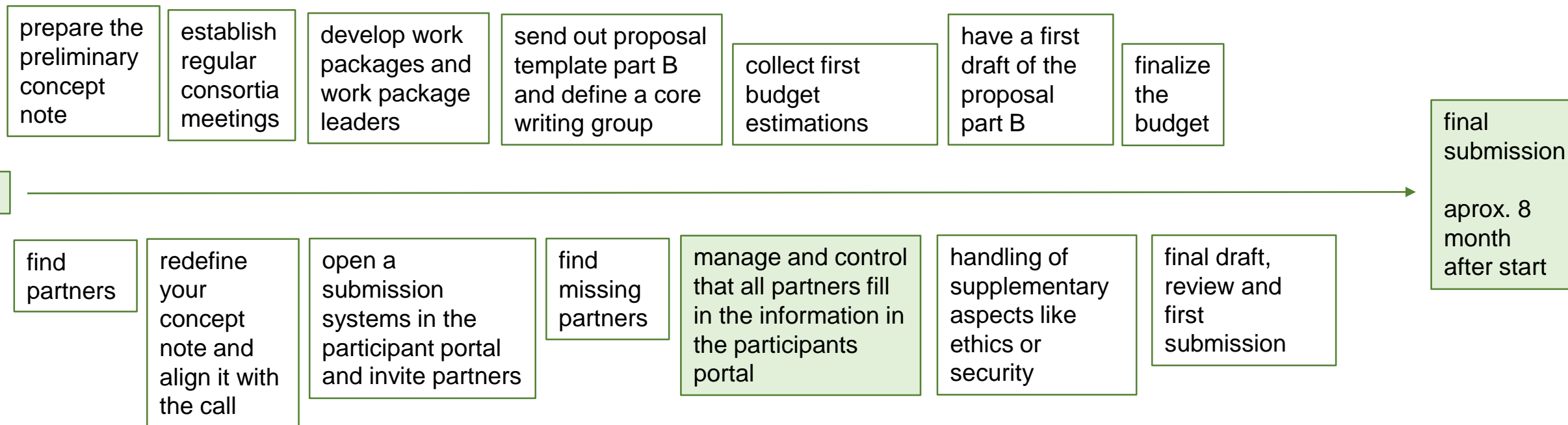
Budget Overview

Topic	Budget (EUR) - Year : 2024	Stages	Opening date	Deadline	Contributions	Indicative number of grants
HORIZON-CL6-2024-FARM2FORK-01-11 - HORIZON-RIA HORIZON Research and Innovation Actions	9 000 000	single-stage	17 October 2023	22 February 2024	around 4500000	2

***[Link to call](#)



Horizon Europe – From start to submission





Horizon Europe – From start to submission

< Exit form

Table of contents

General Information >

Table of contents Validate form Save form Save & exit form

Call: HORIZON-CL5-2023-D1-01

(Climate sciences and responses)

Topic: HORIZON-CL5-2023-D1-01-11

Type of Action: HORIZON-RIA
(HORIZON Research and Innovation Actions)

Proposal number: SEP-210928680

Proposal acronym: Draft

Type of Model Grant Agreement: HORIZON Action Grant Budget-Based

Table of contents

Section	Title	Action
1	General information	Show
2	Participants	Show
3	Budget	Show
4	Ethics and security	Show
5	Other questions	Show

Administrative forms

Main contact person

This will be the person the EU services will contact concerning this proposal (e.g. for additional information, invitation to hearings, sending of evaluation results, convocation to start grant preparation). The data in blue is read-only. Details (name, first name and e-mail) of Main Contact persons should be edited in the step "Participants" of the submission wizard.

Title _____

Gender Woman Man Non Binary

First name* **Susanne**

Last name* **Hirschmann**

E-Mail* **hirschmann@bayfor.org**

Position in org. *Please indicate the position of the person.*

Department *Name of the department/institute carrying out the work.*

Same as organisation name

Same as proposing organisation's address

Street *Please enter street name and number.*

Town *Please enter the name of the town.*

Post code *Area code.*

Country *Please select a country*

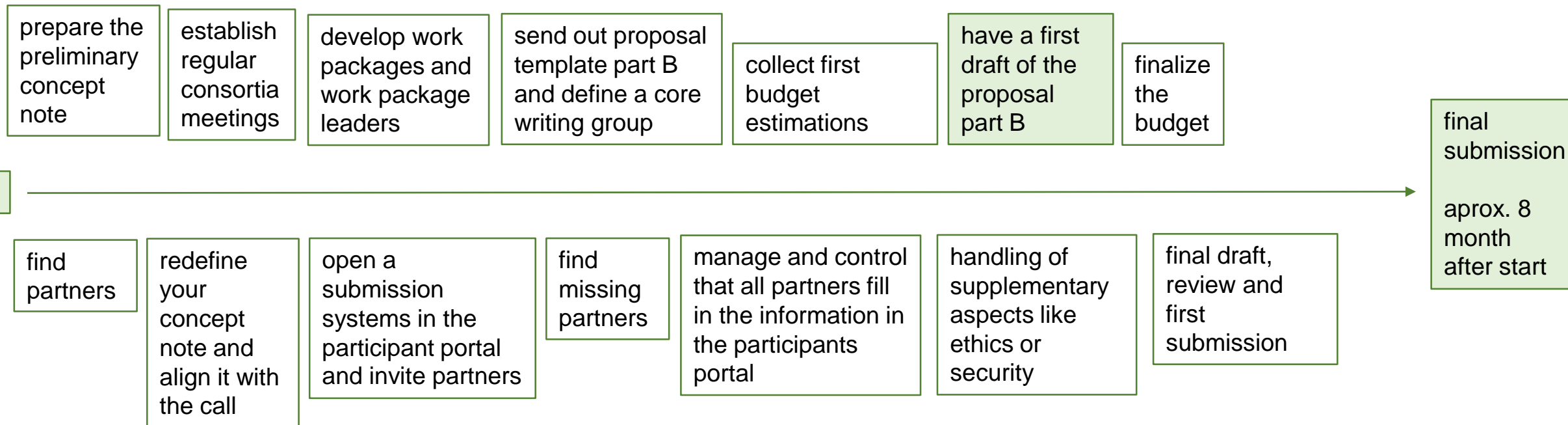
Website *Please enter website*

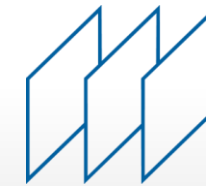
Phone *+xxx xxxxxxxx*

Phone 2 *+xxx xxxxxxxx*

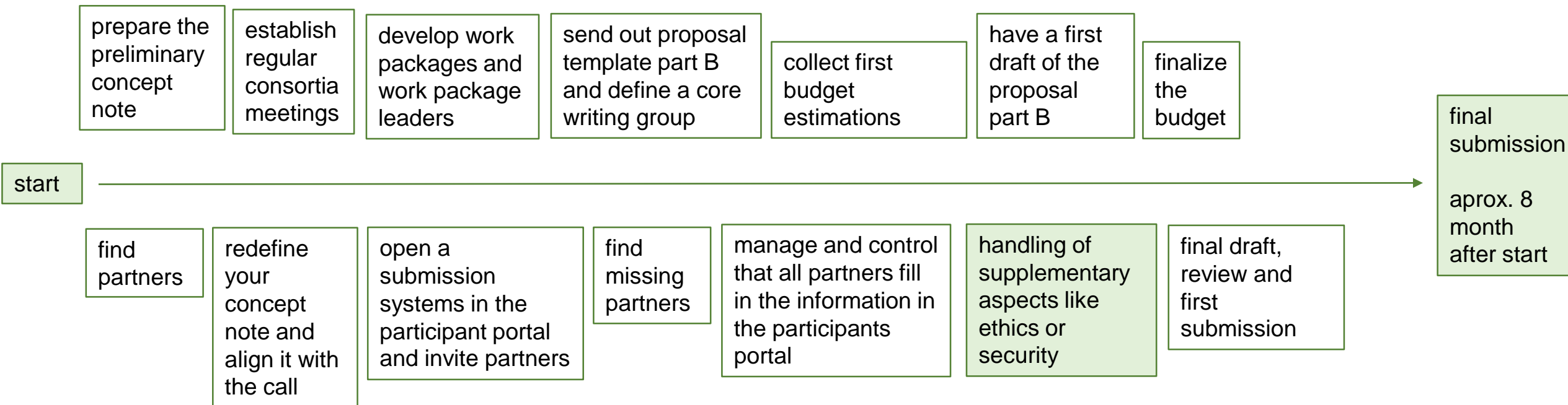


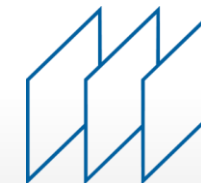
Horizon Europe – From start to submission





Horizon Europe – From start to submission





Horizon Europe – From start to submission

< Exit form

Table of contents

General Information >

Table of contents Validate form Save form Save & exit form

Call: HORIZON-CL5-2023-D1-01

(Climate sciences and responses)

Topic: HORIZON-CL5-2023-D1-01-11

Type of Action: HORIZON-RIA
(HORIZON Research and Innovation Actions)

Proposal number: SEP-210928680

Proposal acronym: Draft

Type of Model Grant Agreement: HORIZON Action Grant Budget-Based

Table of contents

Section	Title	Action
1	General information	Show
2	Participants	Show
3	Budget	Show
4	Ethics and security	Show
5	Other questions	Show

Administrative forms

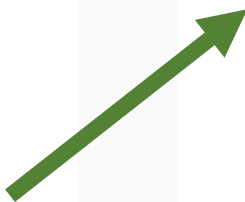
Proposal ID **SEP-210928680**

Acronym **Draft**

4 - Ethics & security

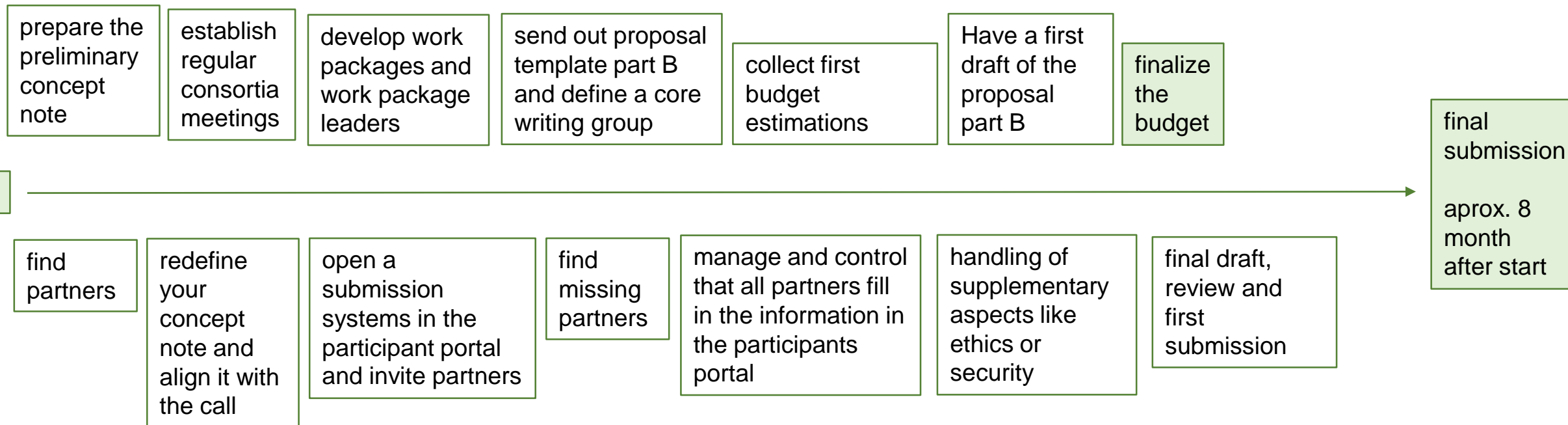
Ethics Issues Table

Section	Page
1. Human Embryonic Stem Cells and Human Embryos	Page
Does this activity involve Human Embryonic Stem Cells (hESCs)?	<input type="radio"/> Yes <input checked="" type="radio"/> No
Does this activity involve the use of human embryos?	<input type="radio"/> Yes <input checked="" type="radio"/> No
2. Humans	Page
Does this activity involve human participants?	<input type="radio"/> Yes <input checked="" type="radio"/> No
Does this activity involve interventions (physical also including imaging technology, behavioural treatments, etc.) on the study participants?	<input type="radio"/> Yes <input checked="" type="radio"/> No
Does this activity involve conducting a clinical study as defined by the Clinical Trial Regulation (EU 536/2014) ? (using pharmaceuticals, biologicals, radiopharmaceuticals, or advanced therapy medicinal products)	<input type="radio"/> Yes <input checked="" type="radio"/> No
3. Human Cells / Tissues (not covered by section 1)	Page
Does this activity involve the use of human cells or tissues?	<input type="radio"/> Yes <input checked="" type="radio"/> No
4. Personal Data	Page
Does this activity involve processing of personal data?	<input type="radio"/> Yes <input checked="" type="radio"/> No
Does this activity involve further processing of previously collected personal data (including use of preexisting data sets or sources, merging existing data sets)?	<input type="radio"/> Yes <input checked="" type="radio"/> No
Is it planned to export personal data from the EU to non-EU countries? Specify the type of personal data and countries involved	<input type="radio"/> Yes <input checked="" type="radio"/> No
Is it planned to import personal data from non-EU countries into the EU or from a non-EU country to another non-EU country? Specify the type of personal data and countries involved	<input type="radio"/> Yes <input checked="" type="radio"/> No
Does this activity involve the processing of personal data related to criminal convictions or offences?	<input type="radio"/> Yes <input checked="" type="radio"/> No
5. Animals	Page
Does this activity involve animals?	<input type="radio"/> Yes <input checked="" type="radio"/> No
6. Non-EU Countries	Page
Will some of the activities be carried out in non-EU countries?	<input type="radio"/> Yes <input checked="" type="radio"/> No





Horizon Europe – From start to submission





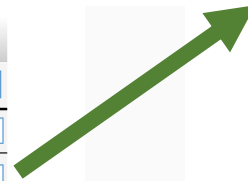
Horizon Europe – From start to submission

3 - Budget



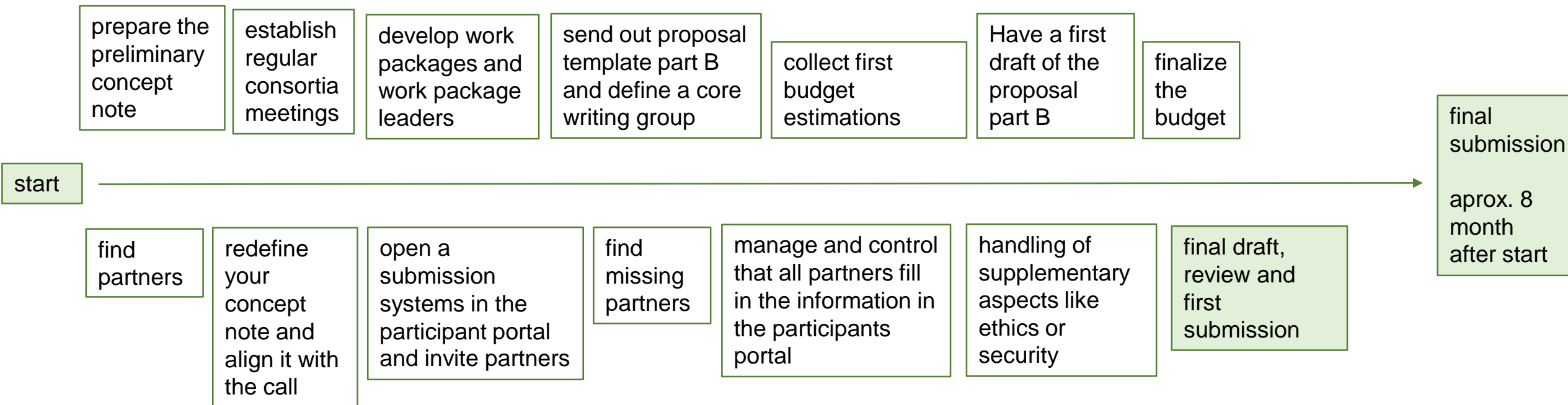
No.	Name of beneficiary	Country	Role	Personnel costs/€	Subcontracting costs/€	Purchase costs - Travel and subsistence/€	Purchase costs - Equipment/€	Purchase costs - Other goods, works and services/€	Internally invoiced goods and services/€ (Unit costs-usual accounting practices)	Indirect costs/€	Total eligible costs	Funding rate	Maximum EU contribution to eligible costs	Requested EU contribution to eligible costs/€	Max grant amount	Income generated by the action	Financial contributions	Own resources	Total estimated income
1	Susanne Hirschmann	DE	Coordinator	1 000	0	500	0	60	0	390.00	1 950.00	100	1 950.00	1 950.00	1 950.00	0.00	0.00	0.00	1 950.00
2	Hirschmann	DE	Partner	2 000	0	200	50	30	0	570.00	2 850.00	100	2 850.00	2 850.00	2 850.00	0.00	0.00	0.00	2 850.00
TOTAL				3 000	0	700	50	90	0	960.00	4 800.00		4 800.00	4 800.00	4 800.00	0.00	0.00	0.00	4 800.00

Section	Title	Action
1	General information	Show
2	Participants	Show
3	Budget	Show
4	Ethics and security	Show
5	Other questions	Show





Horizon Europe – From start to submission





Horizon Europe – From start to submission

European Commission | Funding: Submission Service Welcome Susanne Hirschmann

Login ✓ Topic selection ✓ Create proposal ✓ Participants ✓ Proposal forms **✎** Submit ○

Proposal forms

Deadline
18 April 2023 17:00:00 Brussels Local Time
67 days left until closure

Call data
Call: HORIZON-CL5-2023-D1-01
Topic: HORIZON-CL5-2023-D1-01-11
Type of action: HORIZON-RIA
Type of MGA: HORIZON-AG
⚠ Topic and type of action can only be changed by creating a new proposal.

Proposal data
Acronym: Draft
Draft ID: SEP-210928680

Download Part B templates
Download part B templates

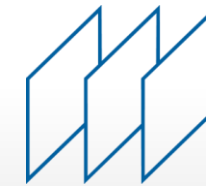
Information
In this step you can edit the Administrative Forms and upload the proposal and its annexes. You may return to this step from the 'My Proposals' section of the Funding & Tenders Portal.
Submit your proposal as early in the process as possible - you can update and resubmit an improved version many times before the call closure.
Submitting a proposal will overwrite any previous versions of this same proposal - this process is irreversible.
Any changes made to the proposal will not be available to the European Commission service unless resubmitted before the call closure.

Error
Your proposal contains changes that have not yet been submitted.

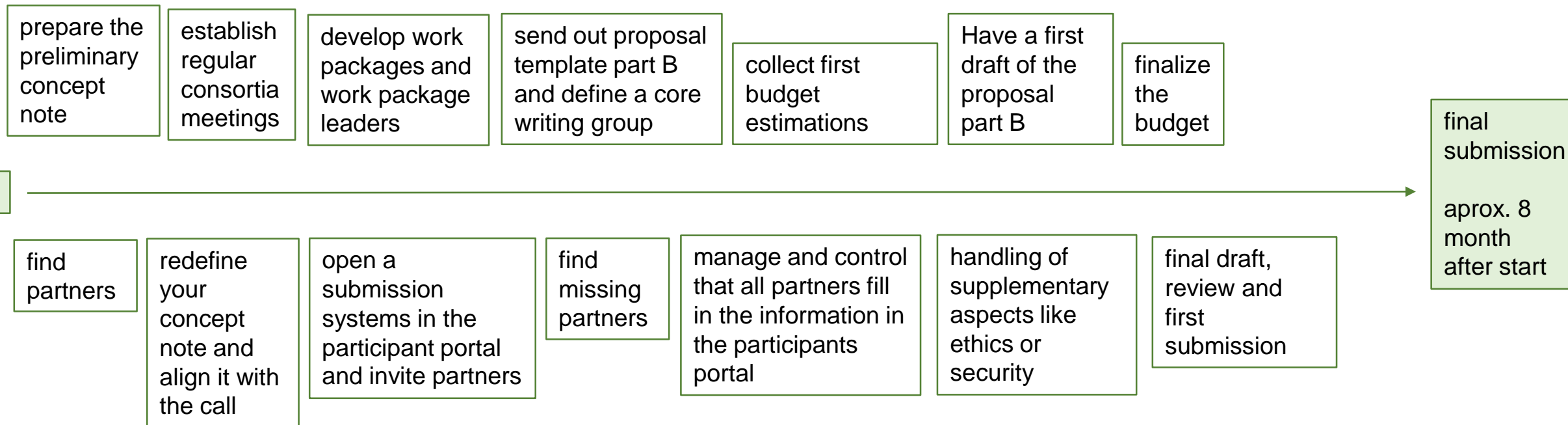
Administrative forms (Part A)
Edit forms **✎** View history Print preview **i**

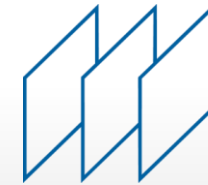
Part B and Annexes
In this section you may upload the technical annex of the proposal (in PDF format only) and any other requested attachments. **i**
Part B * **ⓘ** Upload **☁**

[← BACK TO PARTICIPANTS LIST](#) **VALIDATE** **SUBMIT**



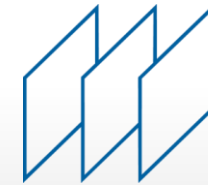
Horizon Europe – From start to submission





Drafting a successful proposal

Melanie Schulte (BayFOR)

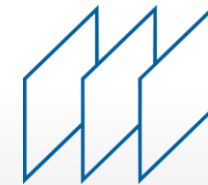


Before you start writing

- Read the call thoroughly
- Have an excellent and innovative project idea
- Take the call as a checklist to for your idea
- Can you express your idea clearly?
- Think ahead: what is the donor's policy and what is thus expected from your project?

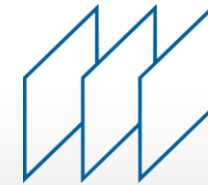
💡 **Links to the 3 calls:**

- [Accelerating the green transition and energy access in Africa](#)
- [EU-AU cooperation on agroforestry management for climate change adaptation and mitigation](#)
- [EU-African Union – towards climate-neutral, social just fair trade food systems](#)



The 3 components of Part B





Proposal Template

1) Excellence

1.1 Objectives and ambition

1.2 Methodology

2) Impact

2.1 project's pathways towards impact

2.2 Measures to maximise impact - Communication, dissemination & exploitation

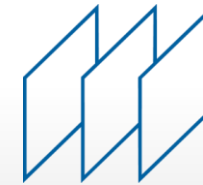
2.3 Summary

3) Quality and efficiency of the implementation

3.1 Work plan and resources

3.2 capacity of participants and consortium as a whole

 **Link to the template:**
https://ec.europa.eu/info/funding-tenders/opportunities/docs/2021-2027/horizon/temp-form/af/af_he-ria-ia_en.pdf



1) Excellence

1.1 Objectives and ambition

- Objectives of your project idea
- Alignment to the Work Programme
- Step beyond state of the art
- Description of R & I maturity (TRLs)

e.g. 4 pages

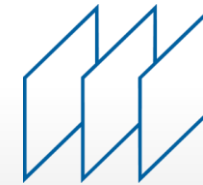
Links to TRL description:

- <https://euraxess.ec.europa.eu/career-development/researchers/manual-scientific-entrepreneurship/major-steps/trl>
- <https://op.europa.eu/en/publication-detail/-/publication/>

1.2 Methodology

e.g. 14 pages

- Overall concept methodology and how this enables you to achieve the project's objectives
- Inter-/national research results your project will build on and how the link is/will be established
- Multidisciplinarity and eventual inclusion of SSH-disciplines
- Gender dimension
- Data management and management of research outcomes



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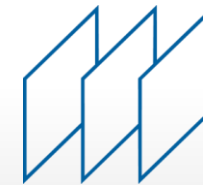
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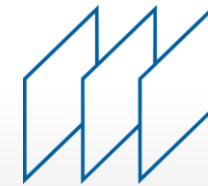


<https://effectiveu.umn.edu/tips/smartgoals>

Objectives

- Key objective
 - “The overall goal is to address food security in the region of East Africa, while reducing the environmental impact of organic production.”
- Specific objectives
 1. Substantially improve understanding of the drivers of organic production, pests and climate resilience at the farm, landscape and regional levels
 2. Identify barriers to implementation and opportunities for improvement of organic agriculture dissemination and adoption
 3. Expand organic technologies using multi-stakeholder priority setting and farmer-led experimentation to include nutritional and high-value crops and a range of cultivation systems
 4. Improve soil and water management, reverse land degradation and increase yields of farms at least three-fold through dissemination and spread of effective and targeted organic technologies to at least 10,000 farmers
 5. Establish a knowledge exchange hub and communities of practice for optimal flow of information between stakeholders at all levels

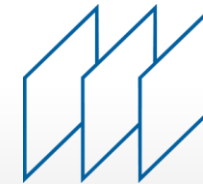




Relation to the Work Programme

- Describing where and how the project idea addresses the call (and the destination)
- A simple project matrix may help!

Expected scope (Call: HORIZON-CL5-2023-D3-02-16 - Accelerating the green transition and energy access in Africa)	Related activities of the project
The proposal should demonstrate innovative sustainable renewable energy solutions that improve climate adaptation and/or mitigation potential compared to other technologies/solutions in the African social, economic and environmental contexts	
The proposal may address development of renewable energy sources, including solutions for off-grid communities, and their integration into the existing energy system.	
Proposals should consider the generation of renewable energy, and where relevant the transmission, and the use of storage/battery systems.	
The action should cover either urbanised or rural contexts in Africa.	



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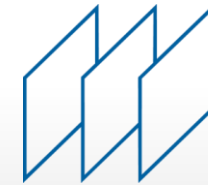
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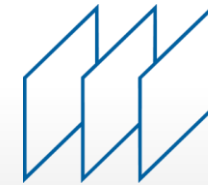


2) Impact

2.1 project's pathways towards impact

2.2 Measures to maximise impact - Communication, dissemination & exploitation

2.3 Summary



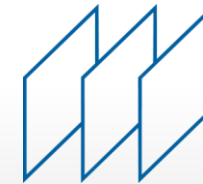
2.1) Project's pathways towards impact

e.g. 4 pages

- Explanation, how your project is making an impact (also beyond the project duration -> short-, mid- and long-term impacts)

Some examples:

- “Boost the impact of Africa-EU joint research at local level by addressing the entire value chain, strengthening capacity-building and focussing on demonstration projects and pilot actions to bring research and innovation results to users.”
- “Develop solutions and tools for increasing farm income within sustainable agroforestry systems. Long-term: Improve ecosystem-service potential and income of farmers.”
- Expected call outcome: Technologically reliable and economically viable renewable energy solutions by 2030:
“The project will provide access to affordable and clean energy through the installation of market-ready, reliable renewable energy technologies. The cost-effective and locally adaptive solutions will provide energy to at least 9,000 people in Sub-Saharan communities by the end of 2025, contributing directly to SDG 7 (targets 7.1 and 7.2). Power generation costs are expected to decrease by at least 30 % through regional electrification (reduced project development costs).”
- Description of potential barriers and how they will be addressed within the project



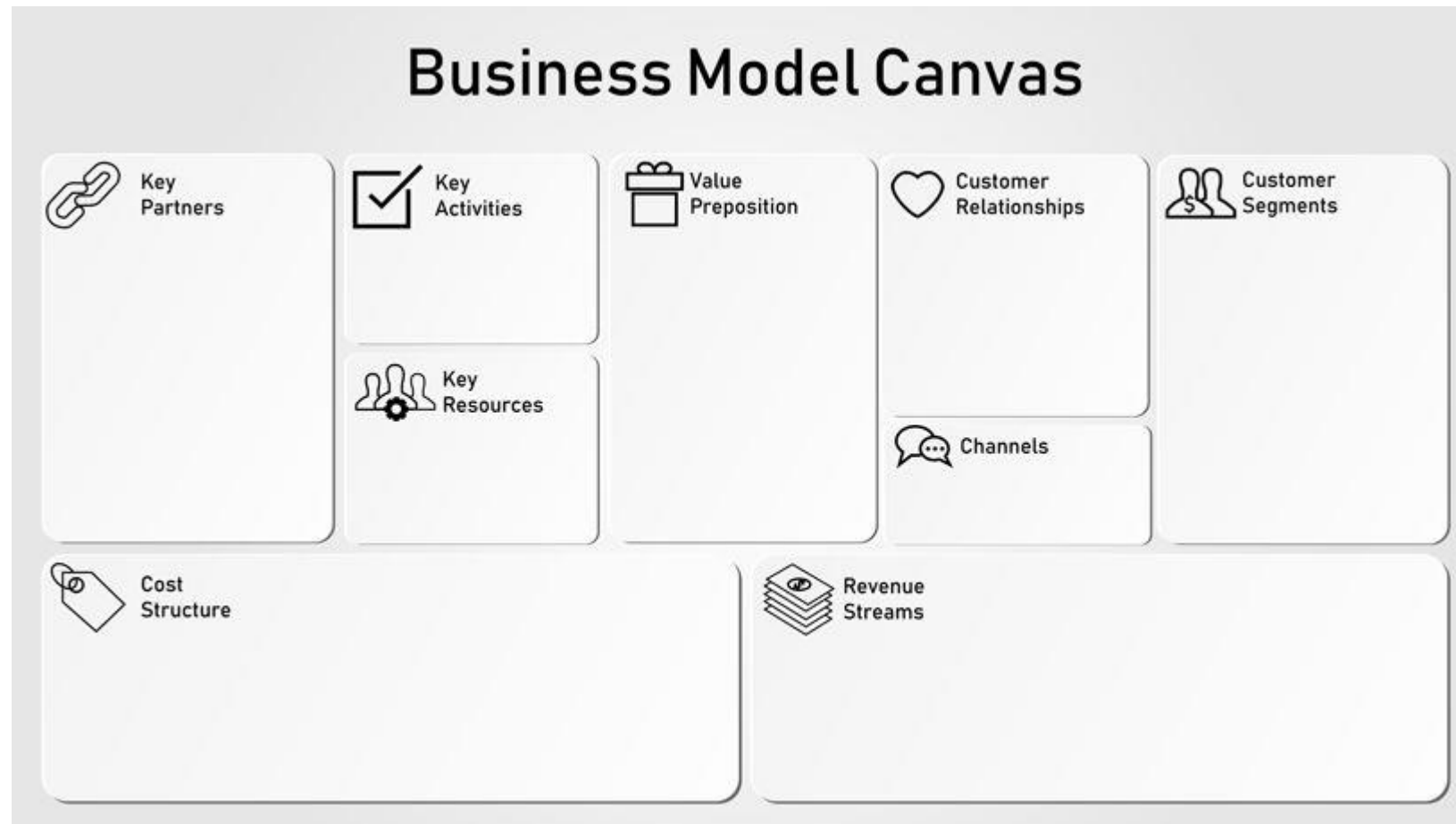
2.2) Measures to maximise impact - Communication, dissemination & exploitation

e.g. 3 pages

- Explanation, how the project intends to achieve the impact
- Rough Plan for Dissemination, Exploitation and Communication (“PDEC”)
 - Dissemination: Spreading the results as such
 - Communication: Talking about the results
 - Exploitation: Making use of the results
 - The PDEC is a mandatory project deliverable
- PDEC:
 - Define target groups and measures to reach and involve them (e.g. stakeholder roundtables, policy brief, press releases)
 - Publications and conferences
 - Plan for exploitation measures (e.g. business model canvas)



Business model canvas



Source:
<https://www.gruenderblatt.de/businessplan-geschäftsmodell-canvas-1646.htm>



2.3) Summary

e.g. 2 pages

Specific Needs

What are the specific needs that triggered that project?

Expected Results

What do you expect to generate at the end of the project?

D & E & C Measures

What dissemination, exploitation and communication measures will you apply to the results?

Target Groups

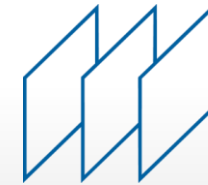
Who will use or further uptake the results of the project? Who will benefit from the results of the project?

Outcomes

What change do you expect to see after successful dissemination and exploitation of project results to the target group(s)?

Impacts

What are the expected wider scientific, economic and societal effects of the project contributing to the expected impact outlined in the respective destination of the Work Programme?



3) Quality and efficiency of the implementation

e.g. 14 pages

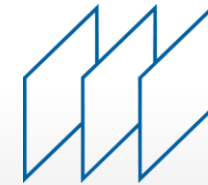
3.1 Work Plan and resources

- Brief explanation of the structure of the work plan (e.g. Pert-chart how WPs are related to each other)
- Gantt chart
- Detailed work description with Work Package descriptions and related tables

e.g. 3 pages

3.2 Capacity of participants and consortium as a whole

- How does the consortium work together to reach the project's objectives?
- Complementary expertise and infrastructure
- Role of each participant



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e.g. 14 pages

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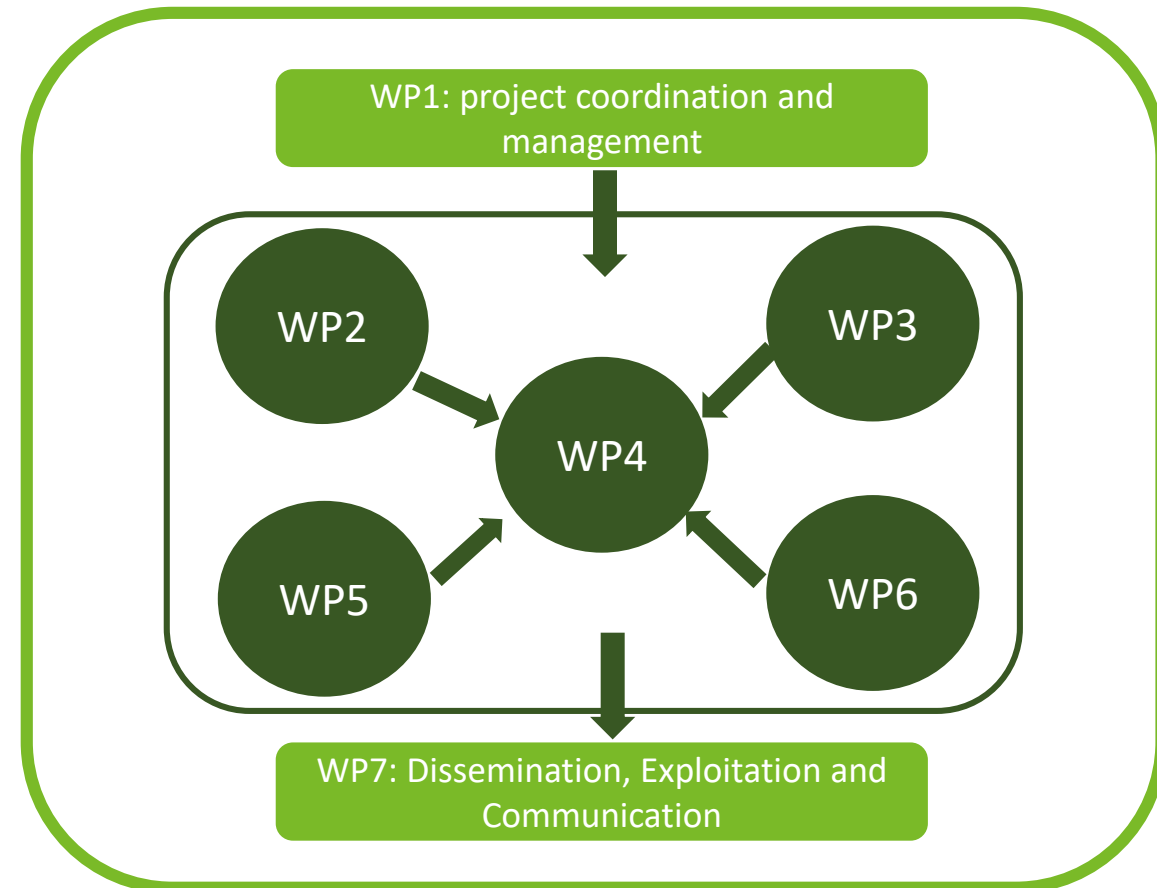
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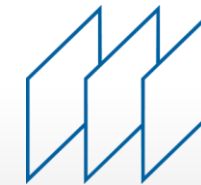


3.1) Work Plan and Resources

Structure of the Work Plan

e.g. 14 pages

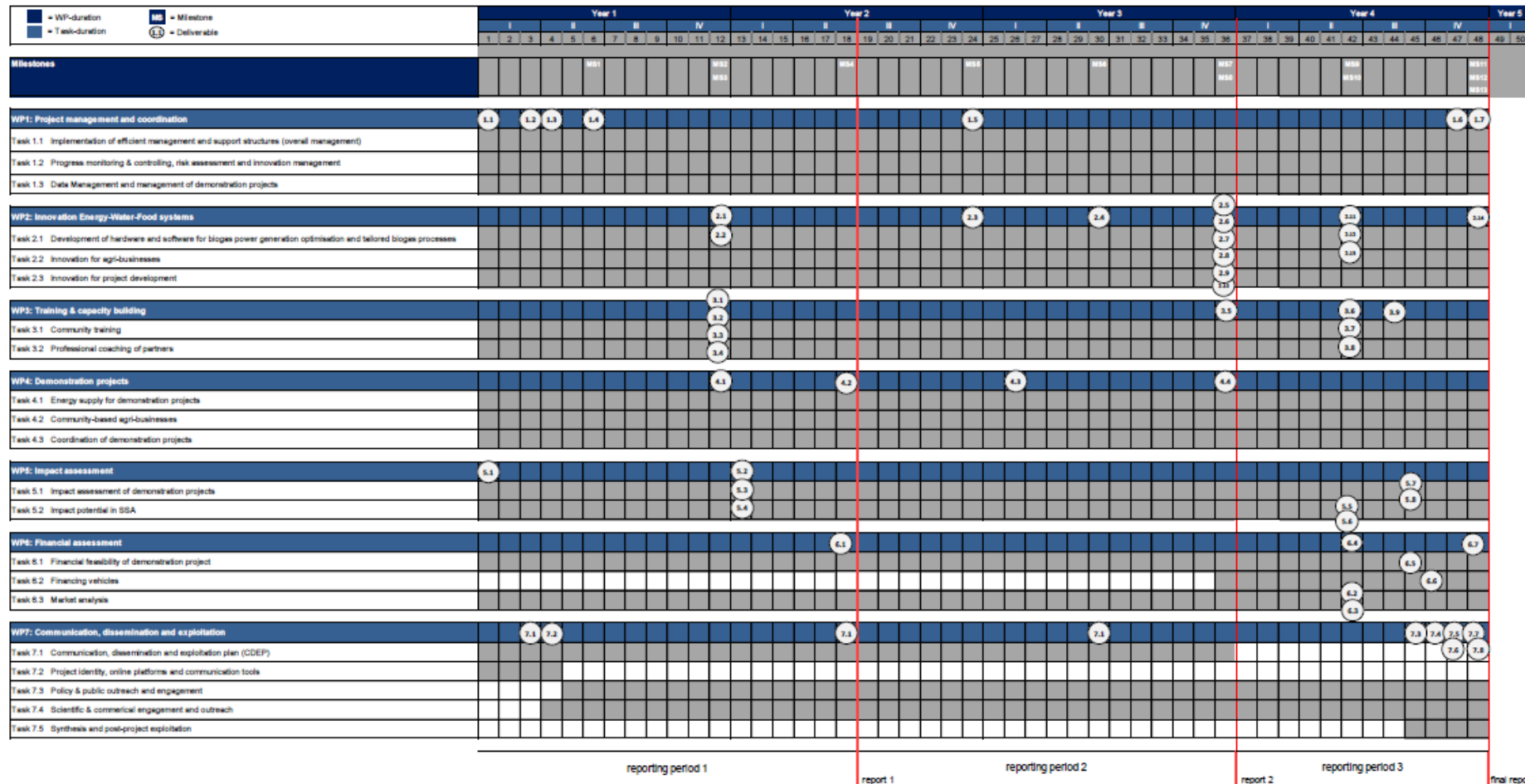


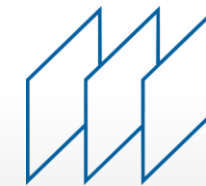


3.1) Work Plan and Resources

e.g. 14 pages

Gantt Chart





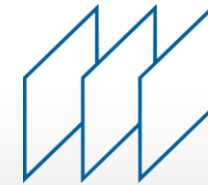
3.1) Work Plan and Resources

e.g. 14 pages

Table 3.1a: List of Work Packages

WP No	WP Title	Lead Participant No	Lead Participant Acronym	Person Months	Start Month	End Month
1	Project Management and Coordination					
2						
3						
4						
5						
6						
7	Dissemination, Exploitation and Communication					

💡 Person months: 1 person month equals the time of a fulltime position working 100% on the project; EC estimates 1720h workable hours for a fulltime position per year
 -> 1 person month = 1720h/12 = 143,33h



3.1) Work Plan and Resources

e.g. 14 pages

Table 3.1b: Work Package Description

Work package number	
Work package title	

⚠ *Participants involved in each WP and their efforts are shown in table 3.1f. Lead participant and starting and end date of each WP are shown in table 3.1a.)*

Objectives

Description of work (where appropriate, broken down into tasks), lead partner and role of participants. Deliverables linked to each WP are listed in table 3.1c (no need to repeat the information here).
--

complete



3.1) Work Plan Type:

Table 3.1c: List of

Number	Deliverable Name
D1.1	Data Management Plan
D...	
D...	
D7.1	Project Description

Use one of the following codes:

- R: Document, report (excluding the periodic and final reports)
- DEM: Demonstrator, pilot, prototype, plan designs
- DEC: Websites, patents filing, press & media actions, videos, etc.
- DATA: Data sets, microdata, etc.
- DMP: Data management plan
- ETHICS: Deliverables related to ethics issues.
- SECURITY: Deliverables related to security issues
- OTHER: Software, technical diagram, algorithms, models, etc.

Dissemination level:

Use one of the following codes:

- PU – Public, fully open, e.g. web (Deliverables flagged as public will be automatically published in CORDIS project’s page)
- SEN – Sensitive, limited under the conditions of the Grant Agreement
- Classified R-UE/EU-R – EU RESTRICTED under the Commission Decision No2015/444
- Classified C-UE/EU-C – EU CONFIDENTIAL under the Commission Decision No2015/444
- Classified S-UE/EU-S – EU SECRET under the Commission Decision No2015/444



3.1) Work Plan and Resources

e.g. 14 pages

Table 3.1d: List of Milestones

Milestone number	Milestone name	Related work package(s)	Due date (in month)	Means of verification

Table 3.1e: Critical risks for implementation

Description of risk (indicate level of (i) likelihood, and (ii) severity: Low/Medium/High)	Work package(s) involved	Proposed risk-mitigation measures



3.1) Work Plan and Resources

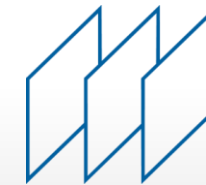
e.g. 14 pages

Table 3.1f: Summary of staff effort

	WPn	WPn+1	WPn+2	Total Person-Months per Participant
Participant Number/Short Name				
Participant Number/Short Name				
Participant Number/Short Name				
Total Person Months				

Table 3.1g: Subcontracting cost items

Participant Number/Short Name		
	Cost (€)	Description of tasks and justification
Subcontracting		



3.1) Work Plan and Resources

e.g. 14 pages

Table 3.1h: Purchase cost items

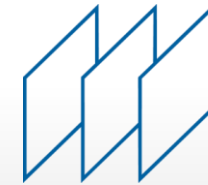
Participant Number/Short Name		
	Cost (€)	Justification
Travel and subsistence		
Equipment		
Other goods, works and services		
Remaining purchase costs (<15% of pers. Costs)		
Total		

Table 3.1i: Other cost categories items

Participant Number/Short Name		
	Cost (€)	Justification
Internally invoiced goods and services		
...		

Table 3.1j: In-kind contributions by third parties

Participant Number/Short Name			
Third party name	Category	Cost (€)	Justification
	Select between Secoded personnel Travel and subsistence Equipment Other goods, works and services Internally invoiced goods and services		



3) Quality and efficiency of the implementation

e.g. 14 pages

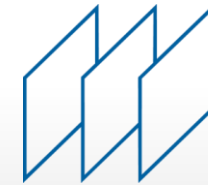
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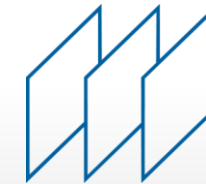
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- **How does the consortium work together to reach the project's objectives?**
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Wrap-up and the way forward

Juliane Glovania (HSWT)



We thank you for your attention!



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African-Bavarian Alliance for
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