



BayFOR

**Bavarian expert on EU –
funding advisory services**

**Greek-Bavarian cooperation
for hydrogen technologies**

Dr. Panteleïmon Panagiotou

Head of Unit

Information & Communication Technologies |

Engineering & Natural Sciences



Bavarian
Research Alliance



1. Introduction - BayFOR

2. BayFOR – Services

3. Cooperations



1. Introduction - BayFOR

2. BayFOR – Services

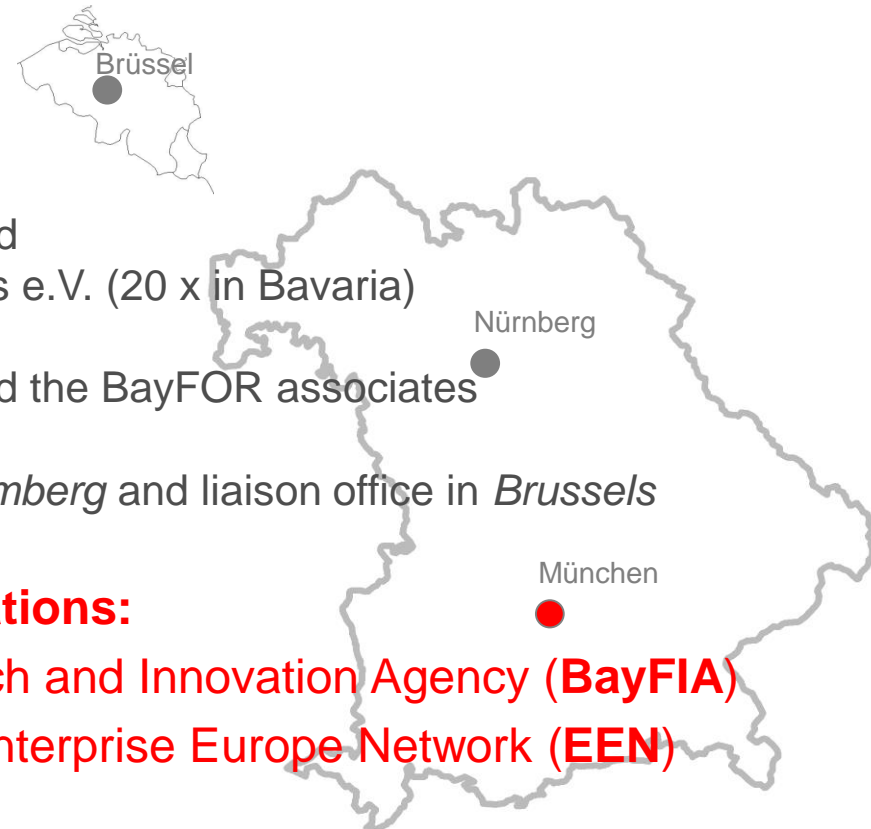
3. Cooperations



The Bavarian Research Alliance (BayFOR)

Initiative to promote Bavarian stakeholders into European projects, mainly for Horizon EUROPE

- Founded 2006/2007 by our Associates
- Associates:
University of Bavaria e.V. (11 x in Bavaria) and
The Bavarian Universities of Applied Sciences e.V. (20 x in Bavaria)
- Funded by the Bavarian state government and the BayFOR associates
- Headquarters in *Munich*, with branch in *Nuremberg* and liaison office in *Brussels*
- **BayFOR and its partners and cooperations:**
 - *in regional networks*: Bavarian Research and Innovation Agency (**BayFIA**)
 - *in international networks*: EU-funded Enterprise Europe Network (**EEN**)





BayFOR as a partner institution in the Bavarian Research and Innovation Agency (BayFIA)

Initiative of the Bavarian state government in order to improve:

- Efficiency in technology transfer within Bavaria
- Advisory services on funding possibilities at regional, national and European level (website: www.research-innovation-bavaria.de)
- EU fund acquisition through Bavarian stakeholders, esp. universities and SMEs
- The innovation potential of Bavarian SMEs through qualified advisory services
- The transfer of research findings into innovative products or services



Synergy effects through close cooperation of four experienced partners:





1. Introduction - BayFOR

2. BayFOR – Services

3. Cooperations



BayFOR services

1. Project administrator for **BayIntAn**

- Bavarian Funding Programme for the Initiation of International Projects



Foto: © Totolia

2. **Advisory services** for mainly EU funds for R&I

- inform, advise, partner search, application support...
- Mainly on **HORIZON EUROPE**, DIGITAL EUROPE, ERA-NET, CEF, EFRE, ECSEL, Eurostars/EUREKA, IPCEI, KIC, PENTA...



3. Various **EEN services**

BayFOR as Bavarian EEN partner supports Bavarian SMEs

- advice & support
- connecting partners
- supporting innovation





1. Project administrator for **BayIntAn**

Bavarian Funding Programme for the Initiation of International Projects

- **Establishing/Increasing international network/cooperation of Bavarian universities (of applied sciences) for participation in mainly EU research projects**
- Entitled to apply: scientists of Bavarian state and state supported non-state universities and universities of applied sciences
- Partners: at least one international partner
- Maximum grant per application: € 10,000
- Used for grants for travel and accommodation expenses and in exceptional cases material costs. BayIntAn is based on partial financing
- Further costs: The comprehensive funding of the projects must be ensured by the partners involved
- Contact: internationalisierung@bayfor.org
- Information: www.bayfor.org/internationalisation
- Subsidised by: [Bavarian State Ministry of Science and the Arts](#)



Foto: © fotolia



2. BayFOR as „full service provider“

5 Project management

- Administrative project management for EU projects
- Workshops/trainings for project participants
- Advice on questions related to EU project management
- Public relations for EU projects

4 Project implementation

- Support for grant agreement preparation
- Assistance with financial and organizational issues



1 Information

- General and call-specific expert advice on EU funding schemes
- Assistance in assigning project ideas to the appropriate funding scheme

2 Advisory services

- General and call-specific expert advice on EU funding schemes
- Assistance in assigning project ideas to the appropriate funding scheme

3 EU application support

- Active support for the entire application process
- Preparation of call-specific information material
- Assistance in the search for cooperation partners (EU/Intl.)

3. Various EEN-Services

- EEN: world's largest **support network for SMEs** with **international ambitions**
- 3000 experts in over 600 member organizations in more than 60 countries
- A **broad range of EEN services**:



- In Bavaria, SMEs are supported by **10 EEN partners** (www.een-bayern.de):





Our services for you:

- Finding a match of your idea to an EU topic
- Finding Bavarian ↔ international partners for EU-proposal
- Support of your EU-application / proposal in case of Bavarian participation

Feel free to contact us

as early as possible

so that we can support you

agile & appropriately



1. Introduction - BayFOR

2. BayFOR – Services

3. Cooperations



Track record of the Bavarian Research Alliance (BayFOR) in 2020 *

Supported and submitted project applications	249
Funds allocated to BayFOR-supported projects	€ 104.8 million
Thereof for Bavaria	€ 27.2 million
Projects with BayFOR as project management partner	4
Supervised project volume	€ 22 million
Employees	44**
Academic assistants	12**

*As of July 2021

** As of 31 December 2020



European funding for research, development and innovation projects

We provide support for participation in European R&D funding programmes, esp. Horizon Europe, but also programmes such as Eurostars, LIFE etc.

- Provide targeted information and consultancy services
- Initiate projects and match project outline with call requirements
- Set up contacts between academia, industry and politics
- Search for local and international project partners
- Support for proposal preparation and application process
- Support for grant agreement preparation
- Assistance in project management, dissemination and public relations activities
- Strategic positioning of ideas





EU project Circular Flooring

New Products from Waste PVC Flooring and Safe End-of-Life Treatment of Plasticizers

Coordination	Dr. Martin Schlummer (Fraunhofer Institute for Process Engineering and Packaging IVV)
Consortium	10 partners from Germany , Belgium, France, Greece and Austria
Funding scheme	Horizon 2020 H2020-CE-SC5-01-2018, Grant Agreement Number 821366
Funding	€ 5.4 million
Duration	4 years (06/2019 - 05/2023)
Web	www.circular-flooring.eu



Funded by
the European Union



Cooperations

▪ Former greek – bavarian events:

- 19.05.2021: Gründung Unternehmen griechischer Wissenschaftler in Bayern
- 15.04.2021: Elektromobilität: Perspektiven einer deutsch-griechischen Zusammenarbeit

▪ Further bavarian strategy:

- Artificial Intelligence, QuantumTech, Clean Tech (hydrogen, Battery, synthetic fuel), Aviation & Space
- Bio-economy, Circular-economy

▪ Further European initiatives for collaboration: e.g.

- AMPB – Advanced materials Partnership batteries
- BEPA – Batteries European Partnership Association
- DAIRO – European Partnership on “Data, AI and Robotics”
- Battery + Hydrogen IPCEI (closed)

▪ Cooperation by European Funds

- JTIs clean aviation, clean hydrogen, KDT,
- DIGITAL EUROPE (European Digital Innovation Hub)
- HORIZON EUROPE
- ERA-NET....





Information & Communication Technologies | Engineering & Natural Sciences Unit



Dr. Panteleimon Panagiotou
Head of Unit
panagiotou@bayfor.org



Dr. Ralph Nico Riemann
Scientific Officer and Deputy Head of Unit
Nuremberg office
riemann@bayfor.org



MBA Gabriela Blumberger
Scientific Officer and
Project Manager
blumberger@bayfor.org



Dipl. Wirt.-Ing. Dan Gutu
Scientific Officer
gutu@bayfor.org



Dipl.-Ing. Robert Iberl
Scientific Officer
iberl@bayfor.org

Aviation funding expert



Dr. Daniel Kießling
Scientific Officer
Nuremberg Office
kiessling@bayfor.org

Hydrogen funding expert





Σας ευχαριστώ για την προσοχή σας Danke für Ihre Aufmerksamkeit

Bavarian Research Alliance (BayFOR.org)

@ Bavarian Research and innovation agency (BayFIA.de)

@ Enterprise Europe Network (EEN.ec.europa.eu)



HQ München

Prinzregentenstraße 52
D-80538 Munich

Dr. Panteleïmon Panagiotou

Head of unit
Information & Communication Technologies |
Engineering & Natural Sciences

Foto: © Bayerische
Forschungsstiftung,
Christine Reeb

Tel.: +49 (0)89 99 01 888-130

Email: panagiotou@bayfor.org

Internet: www.bayfor.org

